SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549 FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended: December 31, 2000 Commission File No.: 0-9881

SHENANDOAH TELECOMMUNICATIONS COMPANY (Exact name of registrant as specified in its charter)

VIRGINIA (State or other jurisdiction of incorporation or organization) 54-1162807 (I.R.S. Employer Identification No.)

124 South Main Street, Edinburg, VA 22824 (Address of principal executive office, including zip code)

Registrant's telephone number, including area code: (540) 984-4141

Securities Registered Pursuant to Section 12(g) of the Act: COMMON STOCK (NO PAR VALUE) (Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports, and (2) has been subject to such filing requirements for the past 90 days. YES [X]  $NO \ [ \ ]$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

Aggregate market value of the voting stock held by non-affiliates of the registrant as of March 23, 2001. \$100,569,487. (In determining this figure, the registrant has assumed that all of its officers and directors are affiliates. Such assumption shall not be deemed to be conclusive for any other purpose.) Prior to October 23, 2000 the Company's stock was not listed on any national exchange or NASDAQ, but was traded on the Over-the-Counter (OTC) Bulletin Board system under the symbol "SHET." On October 23, 2000 the Company's stock began trading on the NASDAQ National Market, with continued use of the symbol "SHET." The value of the Company's stock has been determined based upon the NASDAQ close price as of March 22, 2001.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

CLASS Common Stock, No Par Value OUTSTANDING AT MARCH 23, 2001

3,759,670

Documents Incorporated by Reference 2000 Annual Report to Security Holders Parts II, IV Proxy Statement, Dated March 30, 2001 Parts III EXHIBIT INDEX PAGES 7 -8

# SHENANDOAH TELECOMMUNICATIONS COMPANY

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#### ITEM 1. BUSINESS

Shenandoah Telecommunications Company is a diversified telecommunications holding company providing both regulated and unregulated telecommunications services through its nine wholly-owned subsidiaries. The Company's business strategy is to provide integrated, full service telecommunications products and services in the Northern Shenandoah Valley and surrounding areas. This geographic area includes the four-state region from Harrisonburg, Virginia to Harrisburg, Pennsylvania, and on a limited basis into Northern Virginia. Our fiber network, consisting of 10,210 fiber miles, is a state-of-the-art electronic backbone utilized for many of our services. The main lines of this network cover 146 miles on the Interstate-81 corridor and 62 miles on the Interstate-66 corridor. The Company is certified to offer competitive local exchange services in portions of Virginia that are outside of our present telephone service area. The Company has approximately 210 employees. The Company operates nine reporting segments based on the products and services provided by the parent company and the operating subsidiaries. There are minimal seasonal variations in the Company's operations.

As managing partner of the VA 10 RSA partnership, the Company controls a cellular license in the Northern Shenandoah Valley of Virginia. Through its affiliation with Sprint PCS and spectrum licensed to that party, the Company provides personal communications service (PCS) from Harrisonburg, Virginia to Harrisburg and Altoona, Pennsylvania. The Company also holds paging and other radio telecommunications licenses.

## Shenandoah Telecommunications Company

The Holding Company invests in both affiliated and non-affiliated companies. The Company's largest investments in non-affiliated companies are Illuminet, ITC^DeltaCom (ITCD), Loral Space and Communications Limited (Loral), Concept Five Technologies, Burton Partnership, LP (Burton), Dolphin Communications Parallel Fund, LP (Dolphin), and South Atlantic Venture Fund III (SAVF III), and South Atlantic Private Equity IV LP (SAPE IV). Illuminet is a publicly traded corporation offering Signaling System 7 (SS7) services to the telecommunications industry. ITCD is a publicly traded corporation offering telecommunications services in the southeastern United States. Loral is a publicly traded corporation offering satellite communications. Concept Five Technologies is a startup company developing security software for electronic financial transactions. Burton invests in a combination of small capitalization public companies and privately owned emerging growth companies. Dolphin, SAVF III, and SAPE IV are venture capital funds that invest in startup companies, a large number of which are telecommunications firms.

# Shenandoah Telephone Company

This subsidiary provides both regulated and non-regulated telephone services to approximately 24,000 customers, primarily in Shenandoah County and small service areas in Rockingham, Frederick, and Warren counties in Virginia. Its largest source of revenue is for access to the local exchange network by interexchange carriers. In addition, this subsidiary offers facility leases of fiber optic capacity in Frederick, Rockingham, and Shenandoah Counties, and into Herndon, Virginia. The Telephone subsidiary has a 20 percent ownership in ValleyNet, which is a partnership offering network facilities in western, central, and northern Virginia, as well as the Interstate 81 corridor through West Virginia, and Maryland, terminating in Carlisle, Pennsylvania. One customer of this subsidiary accounts for greater than 10% of the Company's revenue, primarily consisting of carrier access charges for long distance service as referenced in Note 9 to the Consolidated Financial Statements.

#### Shenandoah Cable Television Company

This subsidiary provides coaxial-based cable television service to approximately 8,700 customers in Shenandoah County. On September 30, 1996, the Company purchased the Shenandoah County cable television assets of FrontierVision Operating Partners LP, more than doubling the then existing Cable Television customer base. The rebuild and expansion of this wireline system to a state-of-the art hybrid fiber coaxial network, initiated in 1997, was completed in the first quarter of 2000. The upgrade to 750 megahertz provides better signal quality, expands the number of channels, and provides the infrastructure for future offerings of broadband services.

### ShenTel Service Company (ShenTel)

ShenTel Service Company sells and services telecommunications equipment and provides Internet access to customers in the Northern Shenandoah Valley and surrounding areas. The Internet service represents almost 58% of this subsidiary's total revenues. This subsidiary offers broadband Internet access via ADSL technology and is currently field trialing cable modem access.

# Shenandoah Valley Leasing Company

This subsidiary finances purchases of telecommunications equipment to customers of the other subsidiaries, particularly ShenTel Service Company.

#### Shenandoah Mobile Company

Shenandoah Mobile Company provides paging service throughout the Virginia portion of the Northern Shenandoah Valley. This subsidiary also provides tower services along the Interstate-81 corridor from Harrisonburg, Virginia to Harrisburg, Pennsylvania, as well as the western most portions of the Interstate-66 corridor in Virginia. The towers are typically located where multiple wireless services can be jointly offered. Shenandoah Mobile Company is the managing partner and 66% owner of the Virginia 10 RSA Limited Partnership, which provides cellular service in the Northern Shenandoah Valley of Virginia. The cellular service is marketed under the Shenandoah Cellular name through retail stores in Winchester and Front Royal, Virginia.

# Shenandoah Long Distance Company

This subsidiary principally offers long distance service for calls placed to locations outside the regulated telephone service area. This operation purchases switching and billing and collection services from the telephone subsidiary.

# Shenandoah Network Company

This subsidiary operates the Maryland and West Virginia portions of our fiber optic network in the Interstate-81 corridor. In conjunction with the telephone subsidiary, Shenandoah Network Company is associated with the ValleyNet fiber network.

This subsidiary began offering personal communications services (PCS) a digital wireless telephone and data service, in 1996. The service was originally offered from Chambersburg, Pennsylvania to Harrisonburg, Virginia under an agreement with American Personal Communications (APC), using the GSM air interface technology. During the fourth quarter of 1999 our PCS subsidiary executed an affiliate agreement with Sprint PCS, finished constructing and activating a CDMA network where our GSM network existed, and converted our PCS customer base from GSM to CDMA service. The agreement expanded our existing PCS territory from an area serving a population of 679,000 to one of 2,048,000. The additional areas are in the Altoona, Harrisburg and York-Hanover Basic Trading Areas of Pennsylvania. During 2000 we completed the initial network buildout of the Harrisburg/York market in Pennsylvania, placing 74 sites into service in February 2001. This portion of the network includes Harrisburg, York, Hanover, Gettysburg, and Carlisle, Pennsylvania, with a population of 1,200,000. Additionally, the network covers 233 miles of Interstates 81 and 83, and provides Sprint PCS coverage on the Pennsylvania turnpike between Pittsburgh and Philadelphia. There were over 23,000 PCS customers at year-end.

Additional detail on the operating segments is referenced in Note 14 of the 2000 Annual Report.

The registrant does not engage in operations in foreign countries.

Working capital practices and competitive conditions are discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations.

The Company has no research and development expenses.

This Annual Report contains forward-looking statements. These statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those anticipated in the forward-looking statements. Factors that might cause such a difference include, but are not limited to changes in the interest rate environment; management's business strategy; national, regional, and local market conditions; and legislative and regulatory conditions. Readers should not place undue reliance on forward-looking statements which reflect management's view only as of the date hereof. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect subsequent events or circumstances.

# ITEM 2. PROPERTIES

The Company owns a 24,000 square foot building in Edinburg, Virginia that houses the corporate headquarters and the Company's main switching center. A separate 10,000 square foot building in Edinburg, Virginia is used for customer services and retail sales. In late 1999, the Company purchased a 60,000 square foot building in Edinburg, Virginia to accommodate our Company's growth. The Company also owns eight telephone exchange buildings that are located in the major towns and some of the rural communities, serving the regulated service area. These buildings contain switching and fiber optic equipment and associated local exchange telecommunications equipment. The Company owns a 6,000 square foot service building outside of the town limits of Edinburg, Virginia. The Company owns a 10,000 square foot retail store in Winchester, Virginia. The Company has fiber optic hubs or points of presence in Hagerstown, Maryland; Harrisonburg, Herndon, Stephens City, and Winchester, Virginia; and Martinsburg, West Virginia. The buildings are a mixture of owned on leased land, leased space, and leasehold improvements. The majority of the identified properties are of masonry construction, are suitable to their existing use, and are in adequate condition to meet the foreseeable future needs of the organization. The Company also leases retail space in Harrisonburg and Front Royal, Virginia, Hagerstown, Maryland, and Harrisburg, Mechanicsburg, and York, Pennsylvania. The Company plans to lease additional land, equipment space, and retail space in support of the ongoing PCS expansion.

ITEM 3. LEGAL PROCEEDINGS

None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders for the three months ended December 31, 2000.

ITEM 4A. EXECUTIVE OFFICERS

Name	Title	Age	Date In Position
Christopher E. French	President Vice President of Customer Service Vice President of Construction Vice President of Finance Vice President of PCS	43	April 1988
David E. Ferguson		54	November 1982
David K. MacDonald		46	December 1999
Laurence F. Paxton		48	June 1991
William L. Pirtle		41	November 1992

# ITEM 5. MARKET FOR THE REGISTRANT'S COMMON STOCK AND RELATED STOCKHOLDER MATTERS

(a) Common stock price ranges and other market information are incorporated by reference -

2000 Annual Report to Security Holders Market Information - Inside Front Cover

(b) Number of equity security holders are incorporated by reference -

2000 Annual Report to Security Holders five-year Summary of Selected Financial Data - Page 8

(c) Frequency and amount of cash dividends are incorporated by reference -

2000 Annual Report to Security Holders Market and Dividend Information - Inside Front Cover

Additionally, the terms of a mortgage agreement require the maintenance of defined amounts of the Telephone subsidiary's equity and working capital after payment of dividends. Accordingly, approximately \$1,965,000 of retained earnings was available for payment of dividends at December 31, 2000.

For additional information, see Note 4 in the Consolidated Financial Statements of the 2000 Annual Report to Security Holders, which is incorporated as a part of this report.

#### ITEM 6. SELECTED FINANCIAL DATA

Five-Year Summary of Selected Financial Data is incorporated by reference -

2000 Annual Report to Security Holders Five-Year Summary of Selected Financial Data - Page 8

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of operations, liquidity, and capital resources are incorporated by reference -  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

2000 Annual Report to Security Holders Management's Discussion and Analysis of Financial Condition and Results of Operations - Pages 11-14

#### ITEM 7a. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our market risks relate primarily to changes in interest rates, on instruments held for other than trading purposes and as to debt at variable interest rates. Our interest rate risk involves two components. The first component is outstanding debt with variable rates. This consists of notes payable to CoBank of approximately \$21.6 million. The majority of this variable debt is associated with a \$35 million revolving credit facility. The rates of these notes are based upon the lender's cost of funds. The Company also has a variable rate line of credit totaling \$2,000,000 that had no outstanding borrowings at year end. At present, we have no plans to enter into any hedging arrangements with respect to our borrowings. The Company's remaining debt has fixed rates through its maturity.

The second component of market risk is excess cash, primarily invested in overnight repurchase agreements and short-term certificates of deposit. Our average balance in those securities over the past year was approximately \$5.6 million. Earnings from these cash equivalents totaled approximately \$275,000 in 2000.

If market interest had been 10% higher during the year ended December 31, 2000, our net income and cash flows would have decreased by approximately \$50,000. For additional information see Note 4 in the Consolidated Financial Statements of the 2000 Annual Report to Security Holders, which is incorporated as a part of this report.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Consolidated financial statements included in the 2000 Annual Report to Security Holders are incorporated by reference as identified in Part IV, Item 14, on Pages 16-39

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

# ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information concerning directors and is incorporated by reference - Proxy Statement, Dated March 30, 2001 - Pages 2 - 6  $\,$ 

Information concerning executive officers is included in Part I, Item 4A. of this Form 10-K  $\,$ 

# ITEM 11. EXECUTIVE COMPENSATION

Information concerning executive compensation is incorporated by reference  ${\ \ }$ 

Proxy Statement, Dated March 30, 2001 - Pages 4 - 5

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

(a) Security ownership by certain beneficial owners is incorporated by reference -

Proxy Statement, Dated March 30, 2001 Stock Ownership - Page 3

(b) Security ownership by management is incorporated by reference -

Proxy Statement, Dated March 30, 2001 Stock Ownership - Page 3

(c) Contractual arrangements -

The Company knows of no contractual arrangements which may, at a subsequent date, result in change of control of the Company.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

There are no relationships or transactions to disclose other than services provided by Directors which are incorporated by reference -

Proxy Statement, Dated March 30, 2001 Directors - Page 4 Notes to Consolidated Financial Statements

# ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

#### A. Document List

Financial Statements The following consolidated financial statements of Shenandoah Telecommunications are included in Part II, Item 8 Auditor's Report 2000, 1999, and 1998 Financial Statements 15 Consolidated Balance Sheets at December 31, 2000, 1999, and 1998 16-17 Consolidated Statements of Income for the Years Ended December 31, 2000, 1999, and 1998 18-19 Consolidated Statements of Cash Flow for the Years Ended December 31, 2000, 1999, and 1998 20-21 Consolidated Statement of Changes in Stockholders' Equity Years Ended December 31, 2000, 1999, and 1998 22

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# ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K (Continued)

Page Reference Annual Report

# 2. Financial Statement Schedules

All other schedules are omitted because they are not applicable, or not required, or because the required information is included in the accompanying financial statements or notes thereto.

# 3. Exhibits

Exhibit No.

- 13. Annual Report to Security Holders Filed Herewith
- 20. Proxy Statement, prepared by Registrant for 2001 Annual Stockholders Meeting -
- 21. List of Subsidiaries Filed Herewith
- 23. Consent of McGladrey & Pullen, LLP

# B. Reports on Form 8-K

No reports on Form 8-K have been filed for the three months ended December 31, 2000.

# PART IV (Continued)

# SIGNATURES

Pursuant to the requirements of Sections 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# SHENANDOAH TELECOMMUNICATIONS COMPANY

March 30, 2001

By: /s/ CHRISTOPHER E. FRENCH Christopher E. French, President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report signed by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

/s/CHRISTOPHER . FRENCH Christopher E. French	President & Chief Executive Officer	March	30,	2001
/s/NOEL M. BORDEN Noel M. Borden	Vice President & Director	March	30,	2001
/s/LAURENCE F. PAXTON Laurence F. Paxton	VP- Finance & Principal Financial Accounting Officer	March	30,	2001
/s/HAROLD MORRISON, JR. Harold Morrison, Jr.	Secretary & Director	March	30,	2001
/s/DICK D. BOWMAN Dick D. Bowman	Treasurer & Director	March	30,	2001
/s/ZANE NEFF Zane Neff	Assist. Secretary & Director	March	30,	2001
/s/DOUGLAS C. ARTHUR Douglas C. Arthur	Director	March	30,	2001
/s/KEN L BURCH Ken L. Burch	Director	March	30,	2001
/s/GROVER M. HOLLER, JR. Grover M. Holler, Jr.	Director	March	30,	2001
/s/JAMES E. ZERKEL II James E. Zerkel II	Director	March	30,	2001

EXHIBIT 13.

SHENANDOAH TELECOMMUNICATIONS COMPANY 2000 ANNUAL REPORT

#### OUR BUSINESS

Shenandoah Telecommunications Company is a holding company which provides various telecommunications services through its operating subsidiaries. These services include: telephone service, primarily in Shenandoah County and small service areas in Rockingham, Frederick, and Warren counties, all in Virginia; cable television ser-vice in Shenandoah County; unregulated telecommunications equipment and services; Internet access provided to the multistate region surrounding the Northern Shenandoah Valley of Virginia; financing of purchases of telecommunications facilities and equipment; paging, and cellular telephone services in the Northern Shenandoah Valley; resale of long distance services; operation and maintenance of an interstate fiber optic network; and building and operating a personal communications and tower network in the four-state region from Harrisonburg, Virginia to the Altoona and Harrisburg, Pennsylvania markets.

#### ANNUAL MEETING

The Board of Directors extends an invitation to all shareholders to attend the Annual Meeting of Shareholders. The meeting will be held Tuesday, April 17, 2001, at 11:00 a.m. in the Social Hall of the Edinburg Fire Department, Stoney Creek Boulevard, Edinburg, Virginia. Notice of the Annual Meeting, Proxy Statement, and Proxy were mailed to each shareholder on or about March 30, 2001.

#### FORM 10-K

The Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission is available to shareholders, without charge, upon request to Mr. Laurence F. Paxton, Vice President - Finance, Shenandoah Telecommunications Company, P. O. Box 459, Edinburg, VA 22824.

#### MARKET AND DIVIDEND INFORMATION

Prior to October 23, 2000 the Company's stock was not listed on any national exchange or NASDAQ, but was traded on the Over-the-Counter (OTC) Bulletin Board system under the symbol "SHET." On October 23, 2000 the Company's stock began trading on the NASDAQ National Market, with continued use of the symbol "SHET." Information on OTC and NASDAQ trading activity is available from any stockbroker, or from numerous internet websites. The following summary market information relates to the OTC and NASDAQ trading activity in the Company's stock for the past two years, as reported on NASDAQ. Prices reflect daily close values.

		1	999		2000			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
High	\$21.00	\$27.00	\$25.00	\$34.50	\$55.00	\$42.75	\$46.00	\$38.13
Low	\$19.00	\$19.63	\$21.25	\$22.00	\$32.00	\$28.00	\$30.50	\$32.00
Volume	12,400	60,800	54,300	91,300	122,900	44,300	85,300	53,400
Dividend				\$0.56				\$0.66

# CORPORATE HEADQUARTERS

INDEPENDENT AUDITOR

Shenandoah Telecommunications Company 124 South Main Street Edinburg, VA 22824 McGladrey & Pullen, LLP 1051 East Cary Street Richmond, VA 23219

SHAREHOLDERS' QUESTIONS AND STOCK TRANSFERS - CALL (540) 984-5200 Transfer Agent - Common Stock Shenandoah Telecommunications Company P.O. Box 459 Edinburg, VA 22824

This Annual Report to Shareholders contains forward-looking statements. These statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those anticipated in the forward-looking statements. Factors that might cause such a difference include, but are not limited to: changes in the interest rate environment; management's business strategy; national, regional, and local market conditions; and legislative and regulatory conditions. Readers should not place undue reliance on forward-looking statements which reflect management's view only as of the date hereof. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect subsequent events or circumstances.

2000 Annual Report

[PHOTO]

Christopher E. French, President

Dear Shareholder:

I am pleased to report on another good year for your Company. The highlights of our accomplishments include another strong financial performance, the expansion and buildout of our PCS network into the central Pennsylvania market, and a significant improvement in the level of service provided by our Telephone Company subsidiary. These and all of the other accomplishments for the year are the result of the hard work and efforts of all of our employees. In the following pages you will read in more detail about what we have accomplished.

Total net income in 2000 was \$9.9 million, which equals earnings per share of \$2.61 on a diluted basis. Total net income includes an after-tax gain of \$4.3 million on the sale of our limited partnership interest in the Virginia RSA 6 cellular partnership. Net income from ongoing operations increased by \$0.2 million to \$6.3 million, or 4 percent. On December 1, 2000, the Company paid a cash dividend of 66 cents per share, an increase of 10 cents per share, or 18 percent over the previous year's dividend.

Total operating revenues increased significantly during the year, growing by 41 percent to a total of \$59.7 million. Contributing to this growth were revenue increases of \$9.6 million by our PCS subsidiary, \$3.7 million by our Mobile subsidiary, and \$2.5 million by our Telephone subsidiary. The increase in PCS revenues was driven by large increases in usage and subscribers in our Quad-state region which stretches from Harrisonburg, Virginia to Chambersburg, Pennsylvania; and, indicates the value of being part of the Sprint PCS national digital network. We expect PCS revenues to significantly increase in 2001 following the launch of our PCS service on February 23, 2001 in the Harrisburg and York-Hanover markets of Pennsylvania.

Preparing for the expansion of service into our Pennsylvania market was the primary focus for many parts of our organization during the year. In total, we invested an additional \$33.3 million of capital in our PCS business, and \$14.9 million of our additional debt was incurred to finance this expansion. Significant building construction programs took place at our main switching center in Edinburg with the renovation of space to accommodate a new Lucent switch to support our PCS operation, as well as a complete rework of the backup battery and generator system for the entire complex. In addition to the switching network and power plant, the Company also constructed 74 cell sites in preparation for our February 2001 Central Pennsylvania launch and an additional eight cell sites for service expansion in the Quad-state region. In conjunction with the expansion of our PCS service territory, the Company also added three retail stores in Harrisburg, Pennsylvania and the surrounding areas.

While significant emphasis was placed on our PCS business, our ongoing efforts to improve the service of our Telephone business yielded impressive results. As measured by our index of trouble reports received from customers, the Telephone Company's trouble index reached an all-time low of .73 troubles per 100 access lines. This outstanding achievement is a result of our

ongoing, and long term, improvement efforts. For comparison, the comparable trouble index was 6.90 in 1980. Through aggressive use of new and advanced technologies, along with ongoing training of our high-quality workforce, we are able to continue to improve the quality of our all-digital telephone network. The Company has an extensive local fiber optic network, and employs the latest SONET ring transmission capabilities. This technology eliminates a single point of failure and allows our fiber network to survive accidental cuts or equipment failure without affecting service. The Company's fiber network and the improvement and enhancements we continue to make gives the northern Shenandoah Valley the telecommunications infrastructure demanded by today's high technology companies. The two satellite earth station complexes located at the Mt. Jackson Industrial Park are examples of the high-tech businesses which our advanced digital network can support and help grow.

During 2000 we completed successful negotiations for the sale of our limited partnership interest in the Virginia 6 cellular partnership. The Company recognized an after-tax gain of \$4.3 million on this sale, the proceeds of which were used to help fund the continued capital expansion of our PCS business. On January 11, 2001, the Company closed on the sale of its old GSM based PCS network, as well as three PCS licenses in the Winchester and Harrisonburg, Virginia basic trading areas. The GSM network and licenses were of limited value to the Company once we expanded our relationship with Sprint PCS and launched our replacement CDMA network. The \$6.5 million in proceeds from these sales will also be used to help fund the capital needs for the continued expansion of our CDMA network. The GSM transaction also included an agreement whereby the Company will lease space on its network of towers, generating an additional \$3.3 million of revenue over the next five years.

On October 23, 2000 the Company's stock began trading on the NASDAQ National Market under the symbol SHET. It is hoped that this move will give a more orderly market for the buying and selling of shares of your Company's stock. After hitting some peaks earlier in the year, our stock price stayed in the low \$30's for the last quarter of 2000. The closing price for the year was \$32.125, down from the previous year's close of \$33.75. Given the large declines in other companies' prices and the declining market as a whole, we were pleased that our price was able to avoid a similar decline.

All investors in stocks know that share prices can move both up and down. While we don't like to see periods when our price is not moving upwards, we realize that long-term value will ultimately be determined by our ability to continue to grow and earn reasonable profits for our shareholders. This will remain our long-term goal for your Company. On behalf of your Board of Directors, I thank each of you for your interest and support.

For the Board of Directors,

/s/ Christopher E. French

Christopher E. French, President

2000 Annual Report

One of three new Sprint PCS retail stores in our expanded Pennsylvania PCS market area.

We reported last year that we had expanded our management agreement with Sprint PCS. During this past year, we completed the initial network buildout of the Harrisburg/York market in Pennsylvania, placing 74 sites into service in February 2001. This portion of the network includes Harrisburg, York, Hanover, Gettysburg, and Carlisle, Pennsylvania, with a population of 1,200,000. Additionally, the network covers 233 miles of Interstates 81 and 83, and Provides Sprint PCS coverage on the Pennsylvania turnpike between Pittsburgh and Philadelphia.

In support of our sales efforts in Central Pennsylvania, we opened three retail locations in the Harrisburg/York market in early 2001. In addition to our sales staff in these stores, we have employees responsible for supporting our extensive third-party retailers network. These 54 retailers include Radio Shack, Circuit City, Office Depot, Office Max, and Ritz Camera, and are an important channel for selling Sprint PCS service in this market.

While much of our effort and attention was focused on the expanded Central Pennsylvania market, we also continued to grow our service in the existing Quad-state market, which extends from Harrisonburg, Virginia to Chambersburg, Pennsylvania and represents a population of approximately 687,000. During the past year, this market's customer base grew by 138%, to a total of 23,232.

In 2001, we plan to add approximately 60 sites in the Quad-state area, to improve coverage and meet additional capacity demands, particularly in the higher population density and heavily traveled areas. We will also be extending coverage to the Altoona, Pennsylvania market. It is

Terry Peiffer, PCS Service Supervisor, makes adjustments to the PCS antenna on a rooftop site overlooking Hershey, PA

expected that this market, with a population of approximately 222,000, will be placed on the air around November 2001.

(1-r) Darren Hawkins, Central Office Technician, Steve Moomaw, Electronic Technician, and Bill Bauserman, Network Engineer, work at the control center of the newly installed PCS wireless switch in Edinburg.

By year-end 2001, we expect our network to approach 250 sites, with coverage for approximately 58% of our total market population of 2,048,000 in Virginia, West Virginia, Maryland, and Pennsylvania. We will own approximately 100 towers, with the remainder of our sites being leased from other tower or structure owners.

An additional and significant aspect of our network upgrade during the year was the conversion of a former warehouse area into a state-of-the-art switch room for our new PCS wireless switch. This new switch presently has the capacity for operating up to 222 cell sites and will be upgraded in 2001 to provide additional capacity. This switch construction, which went from demolition to full switch functionality in six months, was a major milestone in launching our PCS network in Pennsylvania. Another effort that will be undertaken in the very near future will be to re-home 55 of our existing CDMA sites from the Sprint PCS Beltsville, Maryland switch to this new PCS switching center in Edinburg.

We have made a significant commitment to our wireless business, in particular to Sprint PCS. The installation of our new PCS switch, and construction of our new cell sites, at a total investment of over \$33 million, is the largest short-term project yet undertaken by Shentel. While the cost and commitment is considerable, we believe the opportunity is greater.

Bill Bauserman, Network Engineer, inspects the power equipment for the PCS wireless switch.

2000 Annual Report

In November 2000, we entered into a Stadium Naming Rights Agreement with Shenandoah University. This agreement establishes the Shentel Stadium at Shenandoah University, which will serve as the permanent home for the University's football, lacrosse and field hockey teams. Shentel's \$750,000 contract assures that the facility, now under construction in Winchester, Virginia, will be named Shentel Stadium for a minimum of 10 years.

We are pleased to have our name associated with Shenandoah University and to be able to enter into this innovative partnership with them. Shentel Stadium provides us with an excellent opportunity to build awareness of the Shentel brand as we continue to expand our services in Winchester and Frederick County, and the entire Northern Shenandoah Valley.

Shentel Stadium is scheduled for completion by fall of 2001. The facility will house a press box, concessions, rest rooms, 500 chair-back seats, and 2,000 bleacher seats. In return for our financial support, Shentel will receive signage at all entrances to the stadium, along Interstate 81, and a 25 x 35-foot scoreboard at the stadium. In addition, the Shentel logo will be featured on program covers at all stadium-related events.

We look forward to a close working relationship with the University to promote the new stadium as it hosts numerous University and community events.

During the past year, we made significant strides in the level of service quality we provide to our customers. While our focus has always been on providing quality service, the past two years have seen a steady and significant decline in troubles affecting customer service as a result of multiple initiatives undertaken by our organization. More than two years ago, we increased our efforts to identify areas of weakness or repeat problems in our networks, as well as to proactively and aggressively respond to reported customer service issues. During this time, over 1,500 identified conditions affecting our network facilities were eliminated as a result of these efforts.

Aaron Judy, CAD Administrator, makes a digital copy of a map at the digitizer board in the Engineering Department.

Another factor contributing to our successful efforts to reduce troubles and enhance customer service lies with Shentel's ongoing activities to upgrade existing network facilities. We have continued to build out and expand the use of our fiber optic network, with seven of nine dial offices now connected by fiber. Fiber optic cable is insensitive to electromagnetic interference generated during electrical storms, making it more reliable than copper cable. In addition, the fiber network has been engineered and installed in a manner that avoids network disruption in the event of physical damage to the cable. This network improvement will reduce service interruptions and provide a higher level of service to our customers.

We have now completely overhauled the former C-4 cable system, with installation of improved electronics and conversion to a hybrid fiber-coaxial network, capable of delivering up to 750 MHz of programming along with high-speed data services. These enhancements have led to fewer problems and outages throughout the CATV network and give us the capability to offer advanced digital services.

In our telephone switching network, we continue to engineer trunking capacity to handle the ongoing growth in call activity, ensuring our customers are able to place calls without experiencing network busies. The switching equipment is constantly monitored for potential problems, which are then addressed proactively, instead of waiting for a minor equipment failure to cause a larger or more widespread service interruption.

We also maintain trunking and modem capacity levels to handle potential peak traffic conditions in our Internet service. This minimizes the potential for busy signals and provides more reliable service connections. We now offer customers digital subscriber line service, or DSL, for high-speed data transport or Internet access.

At our Edinburg switching center, we have significantly upgraded our battery power plant and electrical distribution system. These improvements were necessary to provide increased capacity for both our wireline and wireless switches, and improve the reliability of other services we provide. Part of this process involved installing a larger emergency generator that provides 24 hours of backup power to all switching systems. In addition, the battery power plant was expanded to be able to provide eight hours of backup power to all systems in the event the emergency generator fails. These improvements will further enhance Shentel's ability to provide reliable and uninterrupted service during significant power outages.

Earnest Moomaw, Cable Splicer, performs routine maintenance on one of our many new remote digital carrier systems.

2000 Annual Report

# [NINE PHOTOS]

# BOARD OF DIRECTORS

(pictured left to right and top to bottom)

Douglas C. Arthur: Attorney-at-Law; Director, First National Corporation; Member, Shenandoah County School Board

Noel M. Borden, Vice President: Retired President, H.L. Borden Lumber Co.; Chairman of the Board, First National Corporation

Dick D. Bowman, Treasurer: President, Bowman Brothers, Inc.; Director, The Rockingham Group; Director, Old Dominion Electric Cooperative; Director, Shenandoah Valley Electric Cooperative

Ken L. Burch: Farmer

Christopher E. French, President: President, Shenandoah Telecommunications Co. and its Subsidiaries; Director, First National Corporation

Grover M. Holler, Jr.: President, Valley View Inc.

Harold Morrison, Jr., Secretary: Chairman of the Board, Woodstock Garage, Inc.; Director, First Virginia Bank-Blue Ridge

Zane Neff, Assistant Secretary: Retired Manager, Hugh Saum Co., Inc.

James E. Zerkel II: Vice President, James E. Zerkel, Inc.; Director, Shenandoah Valley Electric Cooperative

# [PHOTO]

SENIOR MANAGEMENT TEAM (left to right, seated)

David E. Ferguson, Vice President-Customer Service

Christopher E. French, President

William L. Pirtle, Vice President-Personal Communications Service

(left to right, standing)

David K. MacDonald, Vice President-Engineering and Construction

Cynthia F. Soltis, Human Resources Manager

Laurence F. Paxton, Vice President-Finance

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The statements contained in this Annual Report that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21 E of the Securities Exchange Act of 1934, including statements regarding our expectations, hopes, intentions, or strategies regarding the future. These statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those anticipated in the forward-looking statements. Factors that might cause such a difference include, but are not limited to, changes in the interest rate environment, management's business strategy; national, regional and local market conditions and legislative and regulatory conditions. Readers should not place undue reliance on forward-looking statements, which reflect management's view only as of the date hereof. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect subsequent events or circumstances.

#### GENERAL

Shenandoah Telecommunications Company (the Company or Shentel) is a diversified telecommunications company providing both regulated and unregulated telecommunications services through its nine wholly owned subsidiaries. These subsidiaries provide local exchange telephone services, personal communications services (PCS), as well as cable television, cellular telephone, paging, Internet access, long distance, and leased fiber optics facilities and tower facilities. Competitive local exchange carrier (CLEC) services are also being evaluated. In addition, the Company sells and leases equipment, mainly related to services it provides, and also participates in emerging technologies by direct investment in non-affiliated companies.

In recent years, the Company has made significant investments in upgrading and adding equipment to provide up-to-date services to its customers in an increasingly dynamic and competitive telecommunications industry. The Company's net plant in service increased from \$36.8 million in 1995 to over \$111.8 million at the end of 2000, including \$29.4 million in plant under construction. This increase is reflective of the Company's continuing expansion of its operations from its historical roots in Shenandoah County, Virginia to portions of West Virginia, Maryland and Pennsylvania along the Interstate 81 corridor. Recent expansion has been mostly in the wireless segment of the business. In late 1999, the Company became the exclusive provider of Sprint PCS service from Harrisonburg, Virginia to Harrisburg, York and Altoona, Pennsylvania.

Shentel is also moving away from significant reliance on its telephone revenues, as the Company continues to expand. With the expansion and growth of the Company's wireless businesses through its PCS and cellular operations, the Company's total revenue sources have shifted away from a heavy concentration of telephone revenues over the last six years. In 1995, 59.6% of the Company's total revenue was generated by the telephone operation, while in 2000 that operation only contributed 32.0% of total revenue. The Company is continuing to expand its PCS operations with additional investments in new sites and store locations in south central Pennsylvania, activating approximately 70 sites and three retail stores in mid-February 2001. Accordingly, the Company anticipates accelerated growth in PCS revenues and customers, and a continued shift away from its historical revenue mix.

Revenue sources for 2000 were as follows: \$19.1 million or 32.0% telephone revenues, \$17.0 million or 28.5% was from mobile operations, (primarily cellular), \$13.3 million or 22.1% PCS revenue, \$5.0 million or 8.4% from ShenTel Service operations, \$3.6 million or 6.1% from the cable television operation, and the remaining \$1.7 million or 2.9% from other operations.

The Company's strategy is to continue to expand services and geographic coverage areas where it is economically feasible. During 2000, this was evident with the continued build-out of the central Pennsylvania PCS network. The expanded market area of the PCS operation increases the Company's covered populations from approximately 400 thousand persons, since the CDMA network was rolled out in late 1999, to over one million as of mid-February 2001. As a Sprint PCS network affiliate, the PCS operation markets a nationally branded service with over 10 million nationwide Sprint PCS customers at the end of 2000.

In 2000, the Company adopted the Securities and Exchange Commission Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements, which required the Company to defer activation fee revenue and recognize it over the

2000 SHENANDOAH TELECOMMUNICATIONS FINANCIAL STATEMENTS

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

expected economic life of the customer. Based on the Company's current churn of customers, the activation fees will be recognized over approximately 30 months. The statement of operations reflects the adoption in 2000 with the impact net of expenses at \$0.1 million. The Company expects this number will grow in the near term as new customers are added to the Company's existing customer base.

#### RESULTS OF OPERATIONS

#### 2000 COMPARED TO 1999

Total revenue was \$59.7 million in 2000, up 41.4% from \$42.2 million in 1999. This increase of \$17.5 million was made up primarily of a \$9.6 million increase or 262% in PCS revenues. Subscribers of the PCS services grew 13,476 or 138% to 23,232 at year-end, and contributed \$5.3 million of the growth in revenue. Additionally, PCS roamer revenue grew nearly \$4.3 million compared to 1999 results, due to a full year of operation, along with the growth in usage by Sprint PCS customers from other geographic areas. Mobile revenues increased \$3.7 million or 27.4%, primarily the result of increased roaming revenue generated by persons using the Company's cellular network as they traveled through the Company's coverage area. Telephone revenue increased \$2.5 million or 15.3%. Other telephone revenues increased \$1.7 million, primarily generated by lease income from non-regulated fiber deployed outside the Company's local telephone service area, while local service revenue grew \$0.5 million and access revenue increased \$0.3 million. ShenTel Service revenues increased \$1.4 million or 40.8%, due in part to the growth in Internet revenue of \$0.6 million. Internet subscribers grew by 4,253 to 14,900 subscribers at year-end, which generated most of the revenue growth in ShenTel's operation. Additionally, the sales of telecommunication systems alarm systems and installations increased nearly \$0.8 million over prior year results. Management does not expect 2000's equipment sales volume to be repeated in 2001. Cable television revenues increased \$0.2 million or 6.1% due to increased subscriber acceptance of the digital television services and newly added subscribers. Other revenues were up \$0.1 million over 1999 results.

Total operating expenses increased \$13.8 million or 46.6% over 1999 results, due to increased sales and added costs related to the support of new customers and added network costs. The Company expects operating expenses to increase significantly in 2001 due to additional network usage, incremental costs generated by expanding customer bases and added expense from operating additional equipment.

Costs of products and programming increased \$3.0 million or 100% to \$6.1 million, due to increased sales volume of wireless handsets (primarily PCS handsets), increased costs of cable television programming and increased costs of products used in the systems sold through ShenTel Service subsidiary. Plant specific costs and line costs were up \$2.5 million or 43.2% due to increased facility maintenance costs related to the PCS expansion and added operating costs to support the Company's expanding portfolio of telecommunication services through its plant facilities and those leased from other providers.

Network cost and other non-specific costs increased \$4.9 million to \$10.3 million, due to a full year of operating the PCS network and costs related to growth in the Internet services. Depreciation and amortization increased \$0.6 million primarily as a result of equipment placed into service related to the expansion and growth of the PCS network and the impact of the completion of the cable television network upgrade in 1999. With the increased PCS network equipment turned on in early February 2001 and other new equipment projected to be added later in 2001, the Company expects depreciation expense will nearly double compared to depreciation expense this year.

Customer operation expenses increased \$2.2 million or 40.2% primarily due to customer growth in Internet and PCS services. Corporate operations and other expenses are up \$0.6 million or 16.9%, due to added staff and increased support to sustain the growth of the Company's business.

Operating income increased \$3.6 million or 29.1% over 1999, primarily due to improved results in the wireless area of the business. Higher revenues more than offset higher expenses but produced a slightly lower operating margin of 27.1% for 2000 compared to 29.7% for 1999.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Non-operating income, less expenses are up \$3.9 million due to the sale of the Virginia RSA 6 Partnership interest in May 2000 for \$7.4 million. The Company realized a one-time gain of \$6.9 million and an after-tax gain of approximately \$4.3 million on the transaction. Additionally, the Company incurred impairment charges of \$1.8 million on three investments during the year which somewhat offset the aforementioned gain and other realized investment gains.

Interest expense is up \$0.8 million due to increased borrowing levels to fund the expansion of the PCS service area. The provision for taxes increased \$2.2 million or 57.9%, due to increased earnings and the impact of federal and state tax rates on those earnings.

Minority interest is up \$1.1 million or 56.9%, due to increased earnings of the cellular partnership, in which outside limited partners have a 34% interest.

Net income increased \$3.4 million or 53.3% to \$9.9 million, up from \$6.4 million in 1999. This increase consists primarily of the impact of the one-time gain on the sale of the Virginia RSA 6 partnership interest, higher than expected roaming revenues from within the mobile segment, and higher than expected travel revenue in the PCS operation.

#### 1999 COMPARED TO 1998

Total revenue increased \$6.6 million or 18.7% to \$42.2 million, up from \$35.6 million in 1998. The increase was primarily the result of a \$3.6 million or 36.9% increase in revenue from the Company's cellular telephone operating revenues that are reported in Mobile revenues. ShenTel Service Company and the Company's telephone operations each contributed \$1.0 million to the growth in revenues over 1998 results. The PCS operation experienced a \$0.5 million or 17.0% increase in revenue growth over the prior year, a result of changing to the CDMA technology in late 1999, and also joining with Sprint PCS through a long-term affiliation agreement. The remainder of the revenue growth was generated through a \$0.3 million increase in cable television revenues and a \$0.2 million increase in other revenues.

Total operating expenses were \$29.7 million, up \$4.6 million or 18.4% from 1998 results. The increase was the result of increased sales of handsets, equipment and services and the growth of the business, over 1998 results.

Cost of products and programming increased \$0.7 million or 29.5% as the startup of the PCS CDMA operation handset sales impacted this expense. Plant specific costs increased \$1.3 million, due to ongoing operating and maintenance costs incurred to support the Company's operation.

Network and other costs increased \$1.0 million or 24.1%, due to higher switching and facility costs related to the increases in Internet and cellular customers and the addition of the CDMA PCS network operation launched in late 1999.

Depreciation and amortization costs increased \$1.3 million or 23.6%, as new equipment was put in service during the year primarily to provide CDMA technology to the PCS operation. Customer operations costs increased \$0.5 million or 10.5%, due to increased staff and efforts to support the expanding customer base. Corporate operations were down \$0.2 million compared to 1998 results.

Income before income taxes was up \$1.8 million or 17.9% over 1998 results, primarily due to higher revenues and increased services in the wireless operation, which were somewhat offset by higher operating expenses.

Net income increased \$0.8 million or 14.7% over 1998 results, due to higher roaming revenues in the mobile segment. The minority interest increased due to higher earnings in the cellular partnership, in which outside limited partners own 34%.

# INVESTMENTS IN NON-AFFILIATED COMPANIES

The Company has investments in numerous available-for-sale securities, which the Company may elect to sell from time to time. The Company does not have any plans to dispose of these securities at this time, but may elect to do so if market conditions present the opportunity, or capital requirements present the need to liquidate various positions in certain investments.

2000 SHENANDOAH TELECOMMUNICATIONS FINANCIAL STATEMENTS

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

During 2000, the Company recorded three impairment charges against earnings totaling \$1.8 million. Two investments were written down to a lower value due to ongoing questions about their long-term viability. One was written off as a total loss, due to its closure and asset liquidation. Unrealized losses in the Company's available-for-sale securities charged to other comprehensive income were \$11.9 million after a deferred tax benefit of \$7.3 million. The fair value of the Company's available-for-sale securities was \$11.8 million at the end of 2000.

#### SALE OF GSM PCS EQUIPMENT

On January 11, 2001, the Company completed a transaction to sell its GSM technology PCS equipment and three radio spectrum licenses for \$6.5 million, which was the book value of the assets that were sold. In June 2000, the Company had recorded a charge of \$0.7 million to value the assets it intended to sell at their estimated realizable value. As a result of the impairment charge in June, there was no additional impact to the operating statement as a result of the transaction closing.

As part of the original Sprint PCS affiliate agreements, the Company received a deposit of \$3.9 million in cash from Sprint PCS to provide the Company liquidity and a safe harbor payment for its GSM equipment in the event a sale did not materialize. As a result of the sale of the GSM equipment, the Company refunded the deposit to Sprint PCS in January 2001, as required by the affiliate agreement.

#### FINANCIAL CONDITION LIQUIDITY AND CAPITAL RESOURCES

The Company had three principle sources of funds available to finance its capital projects during 2000. The first facility was the remaining \$3 million of availability on its loan agreement with the Rural Telephone Bank, which provided approximately \$2.5 million in 2000. The Company expects to draw the remainder of these available funds in early 2001.

The Company's second source of capital was a \$25.0 million term facility with CoBank, which was negotiated in 1996 and amended in 1999. The Company drew its remaining \$2.4 million of this facility during 2000. The amortization of the facility began in 1999, and will increase in August 2001, to \$223 thousand per month, with final payment due in 2011.

The Company's third and most significant capital source was a \$35 million revolving credit facility with CoBank, that was scheduled to mature in January 2001, but was extended to January 2002, subsequent to year-end. The Company had \$15.3 million remaining as of the end of 2000, and as of February 14, 2001, there is \$11.5 million remaining on the revolver. Management has initiated preliminary discussions with CoBank to establish a term facility for approximately \$35 million with various maturities being evaluated. Additionally, discussions are in process to extend or reestablish the \$35 million revolving credit facility for more than one year. Management anticipates terms and conditions for these new facilities to be similar to the existing credit facilities.

The Board of Directors has approved a three-year Capital Budget for approximately \$70 million. The budget includes \$40 million for expansion and enhancements to the PCS network, which includes \$8 million for towers and \$32 million for base stations and switch enhancements. An additional \$22 million has been budgeted for the telephone operation. The budget also includes \$2.0 million for cable television extensions and enhancements, and \$6 million for various other projects.

Management anticipates the capital projects listed above will be funded through operating cash flow, existing financing facilities and the anticipated financing facilities discussed previously. The Company may, at its election, liquidate some of its investments to generate cash for its capital needs.

Laurence F. Paxton

Vice President-Finance

					Inc	rease
		Decembe	er 31		(Deci	rease)
		2000		1999	Amount	Percent
Operating Revenues	\$	59,728	\$	42,239	\$ 17,489	41.4
Operating Expenses	\$	43,542	\$	29,698	\$ 13,844	46.6
Income Taxes	\$	5,994	\$	3,797	\$ 2,197	57.9
Interest Expense	\$	2,684	\$	1,933	\$ 751	38.9
Net Income	\$	9,855	\$	6,428	\$ 3,427	53.3
Net Income from Operations (1)	\$	6,329	\$	6,082	\$ 247	4.1
Earnings per Share - diluted	\$	2.61	\$	1.71	\$ .90	52.6
Cash Dividend per share	\$	. 66	\$	.56	\$ .10	17.9
Percent Return on Equity		14.9		9.1	5.8	63.7
Common Shares Outstanding	3	,759,231	3	,755,760	3,471	0.1
No. of Shareholders		3,726		3,683	43	1.2
No. of Employees (full-time equivalent)		206.5		181.0	25.5	14.1
Wages & Salaries	\$	7,402	\$	6,637	\$ 765	11.5
Investment in Net Plant	\$	111,808	\$	74,549	\$ 37,259	50.0
Capital Expenditures	\$	44,267	\$	15,731	\$ 28,536	181.4

<sup>(1)</sup> Excludes gains and losses on external investments unaffiliated with operations, excludes gain on sale of partnership interest in the Virginia RSA 6 cellular operation.

		2000		1999		1998		1997		1996
Operating Revenues	\$	59,728	\$	42,239	\$	35,594	\$	30,970	\$	25,430
Operating Expenses	\$	43,542	\$	29,698	\$	25,090	\$	22,603	\$	17,485
Income Taxes	\$	5,994	\$	3,797	\$	3,599	\$	2,594	\$	2,822
Interest Expenses	\$	2,684	\$	1,933	\$	1,501	\$	1,556	\$	803
Gain (loss) on Security										
Dispositions			\$		\$		\$	(49)	\$	228
Net Income	\$	9,855	\$	6,428	\$	5,604	\$	4,480	\$	4,995
Net Income from Operations (1)	\$	6,329	\$	6,082	\$	5,364	\$	4,531	\$	4,790
Total Assets	\$	150,353	\$	133,051	\$	93,741	\$	89,408	\$	79,374
Long-term Obligations	\$	55,487	\$	33,030	\$	29, 262	\$	27,361	\$	24,706
Shareholders Information										
Number of Shareholders		3,726		3,683		3,654		3,567		3,399
Shares of Stock	:	3,759,231	:	3,755,760	3	,755,760	3	3,760,760	3	3,760,760
Earnings per Share - diluted	\$	2.61	\$	1.71	\$	1.49	\$	1.19	\$	1.33
Cash Dividend per Share	\$	.66	\$	.56	\$	.51	\$	.43	\$	.42

<sup>(1)</sup> Excludes gains and losses on external investments unaffiliated with operations, excludes gain on sale of partnership interest in the Virginia RSA 6 cellular operation.

#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Stockholders Shenandoah Telecommunications Company Edinburg, Virginia

We have audited the accompanying balance sheets of Shenandoah Telecommunications Company and Subsidiaries as of December 31, 2000, 1999 and 1998, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Shenandoah Telecommunications Company and Subsidiaries as of December 31, 2000, 1999 and 1998, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

/s/ McGladrey & Pullen, LLP

Richmond, Virginia January 26, 2001, except for Note 13, as to which the date is March 23, 2001

# SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS December 31, 2000, 1999 and 1998 in thousands

ASSETS (Note 4)	2000	1999	1998
Current Assets			
Cash and cash equivalents	\$ 3,133	\$ 7,156	\$ 4,891
Held-to-maturity securities (Note 2)			500
Accounts receivable	5,380	4,918	
Income taxes receivable	2,052		296
Materials and supplies	2,856	4,089	3,488
Prepaid expenses and other	854 	4,918  4,089 544	778
Total current assets	14,275	16,707	14,225
Securities and Investments (Note 2)			
Available-for-sale securities	11 771	30,719	2,678
Other investments	6 006	5,094	2,070 5,021
Other Investments		5,094	
Total securities and investments	18,767	35,813	8,599
Property, Plant and Equipment			
Plant in service (Note 3)	122 750	99,822	88 428
Plant under construction	20 350	0 13/	5 670
Figure under construction		9,134	
	152,100	108,956	94,098
Less accumulated depreciation	40,292 	108,956 34,407	29,064
Net property, plant and equipment	111 000	74,549	6E 024
Net property, plant and equipment			
Other assets			
Cost in excess of net assets of business acquired	5,630	5,630	5,630
Deferred charges and other assets	436	590	603
Radio spectrum license			733
14425 Spoot all 22501165		1,341	
	7,407	7,561	6,966
Less accumulated amortization	1,904	1,579	1,083
Net other assets		5,982	
Total assets		. ,	\$ 93,741
	==========		=========

See Notes to Consolidated Financial Statements.

LIABILITIES AND STOCKHOLDERS' EQUITY	2000	1999	1998
Current Liabilities			
Current maturities of long-term debt (Note 4)	\$ 2,403	\$ 1,341	\$ 864
Accounts payable	7,714	2,196	1,149
Advance billings and deposits	1,453	871	713
Refundable equipment payment (Note 6)	3,871	\$ 1,341 2,196 871 3,871	
Customers' deposits	124	119 947	114
Accrued compensation	996	947	891
Other current liabilities	1,838	950	1,582
Income taxes payable		950 740	
Total current liabilities	18,399	11,035	5,313
Long-term debt, less current maturities (Note 4)	53,084	31,689	28,398
Other Liabilities			
Deferred income taxes (Note 5)	9 218	16,062	6 741
Pension and other (Note 8)	1,602	1,530	1.477
,	-,	1,530	-,
Total other liabilities and credits	10,820	17,592	8,218
Minority Interests	1,715	2,460	2,265
Commitments and Contingencies (Notes 2, 4, 6, 8, 11, and 12)			
Stockholders' Equity (Notes 4 and 10) Common stock, no par value, authorized 8,000 shares; issued and outstanding, 2000 3,759 shares;			
1999 and 1998 3,756 shares	4,817	4,734 48,499	4,734
Retained earnings	55,873	48,499	44, 174
Accumulated other comprehensive income,			
unrealized gain on available-for-sale securities,			
net (Note 2)	5,645	17,042	639
Total stockholders' equity		70,275	

# SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME Years Ended December 31, 2000, 1999 and 1998 in thousands, except per share amounts

	2000	1999	1998
Operating revenues:			
Telephone:			
Local service	\$ 4,556	\$ 4,064	
Access	8,223	7,878	7,836
0ther	6,330	4,627	3,914
Total telephone revenues		16,569	
Other:			
PCS revenues	13 252	3,664	3 131
Mobile		13,352	
Cable Television		3,432	
ShenTel Service		3,550	
Other Other	1,720	1,672	1,547
Total other revenue	40,619	25,670	20,062
Total operating revenues	59,728	42,239	35,594
Operating expenses:			
Cost of products and programming	6,091	3,044	2,350
Plant specific and line costs	8,207	5,730 5,338	4,436
Network and other nonspecific costs	10,279	5,338	4,301
Depreciation and amortization	7,318	6,712	5,430
Customer operations	7,652	5,458	4,938
Corporate operations and other	3,995	3,416	3,635
Total operating expenses	43,542		25,090
Operating income	16,186	12,541	10,504

(Continued)

	2000	1999	1998
Other income (expense):    Non-operating income, less expenses    Interest expense    Loss on disposal of assets		\$ 1,582 (1,934) (1)	\$ 2,054 (1,501) (718)
	2,742	(353)	(165)
Income before income taxes and minority interest	18,928	12,188	10,339
Income tax provision (Note 5)	5,994	3,797	3,599
Minority interest	,	8,391 1,963	6,740 1,136
Net income	\$ 9,855 ========	\$ 6,428	\$ 5,604 ======
Net earnings per share, basic	\$ 2.62 =======	\$ 1.71 ========	\$ 1.49
Net earnings per share, diluted	\$ 2.61 ========	\$ 1.71 ========	\$ 1.49 =======
Cash dividends per share	\$ 0.66 ======	\$ 0.56	\$ 0.51 ======
Weighted average shares outstanding	3,757 =======	3,756	3,756

See Notes to Consolidated Financial Statements.

# SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended December 31, 2000, 1999 and 1998 in thousands

	2000	1999	1998
Cash Flows from Operating Activities			
Net income	\$ 9,855	\$ 6,428	\$ 5,604
Adjustments to reconcile net income	Ψ 9,033	Ψ 0,420	Ψ 3,004
to net cash provided by operating activities:			
Depreciation	6,993	6,216	4,976
Amortization	325	496	454
Deferred tax charges (benefit)	130	(758)	1,121
Loss on disposal of assets	15	1	718
Impairment charges on investments	1,451		
Net gain on disposals of investments	(6,629)		
Income from patronage and equity investments	(975)	(1,154)	(1,816)
Minority interest, net of distributions	(745)	195	371
Other	263	(70)	(70)
Changes in assets and liabilities:		( - /	( - )
(Increase) decrease in:			
Accounts receivable	(787)	(646)	1,411
Materials and supplies	1, 233	(601)	480
Increase (decrease) in:	,	,	
Accounts payable	5,518	1,047	(2,594)
Other prepaids, deferrals and accruals	(1,444)	4,851	`´369´
,			
Net cash provided by operating activities	15,203	16,005	11,024
Cash Flows From Investing Activities			
Purchase and construction of property and equipment,			
net of retirements	(44, 267)	(15,731)	(13,664)
Payment of license costs		(607)	
Maturities of certificates of deposit			204
Net cash flows from securities (Note 2)	4,828	922	2,239
Other, net	154 	11	(2)
Net cash used in investing activities	(39, 285)	(15,405)	(11, 223)
•	` , ,	` ' '	, , -,

(Continued)

	2000	1999	1998
Cash Flows From Financing Activities Dividends paid Issue (redemption) of common stock Proceeds from long-term debt Principal payments on long-term debt	24,120	\$ (2,103)  4,598 (830)	\$ (1,915) (100) 2,406 (504)
Net cash provided by (used in) financing activities	20,059	1,665	(113)
Net increase (decrease) in cash and cash equivalents	(4,023)	2,265	(312)
Cash and cash equivalents: Beginning	7,156	4,891	5,203
Ending	\$ 3,133 =======	\$ 7,156	\$ 4,891 ======
Supplemental Disclosures of Cash Flow Information Cash payments for: Interest, net of capitalized interest of 2000 \$301; 1999 \$229; 1998 \$422	\$ 3,057 =======	\$ 2,132	\$ 2,116 
Income taxes	\$ 8,656 =======	\$ 3,519 ========	\$ 2,760 ======

See Notes to Consolidated Financial Statements.

# SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY Years Ended December 31, 2000, 1999 and 1998 in thousands

	Shares	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income	Total
Balance, January 1, 1998	3,761	\$ 4,740	\$ 40,579	\$ 1,191	\$ 46,510
Comprehensive income  Net income  Change in unrealized gain  on securities available-for-sale,			5,604		5,604
net of tax \$368				(552)	(552)
Total comprehensive income					5,052
Dividends declared Redemption of common stock	 (5)	 (6)	(1,915) (94)	 	(1,915) (100)
Balance, December 31, 1998	3,756	4,734	44,174	639	49,547
Comprehensive income Net income Change in unrealized gain			6,428		6,428
on securities available-for-sale, net of tax (\$10,079)				16,403	16,403
Total comprehensive income					22,831
Dividends declared			(2,103)		(2,103)
Balance, December 31, 1999	3,756	4,734	48,499	17,042	70,275
Comprehensive income Net income Change in unrealized gain			9,855		9,855
on securities available-for-sale, net of tax \$7,258 Reclassification of net recognized				(11,860)	(11,860)
loss on securities available-for- sale, net of tax (\$284)	463	463			
Total comprehensive income					(1,542)
Dividends declared Common stock issued	3	 83	(2,481)	 	(2,481)
Balance, December 31, 2000	3,759 =======	\$ 4,817	\$ 55,873	\$ 5,645	\$ 66,335

See Notes to Consolidated Financial Statements.

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#### Note 1. Summary of Significant Accounting Policies

Shenandoah Telecommunications Company and subsidiaries (the "Company") provides telephone service, personal communications service (PCS), cellular telephone, cable television, unregulated communications equipment and services, internet access, paging, and mobile telephone services. In addition, through its subsidiaries, the Company leases towers and operates and maintains an interstate fiber optic network. The Company's operations are located in the four state region surrounding the Northern Shenandoah Valley of Virginia. Operations follow the Interstate 81 corridor, through West Virginia, Maryland and into South-Central Pennsylvania. A summary of the Company's significant accounting policies follows:

Principles of consolidation: The consolidated financial statements include the accounts of all wholly-owned subsidiaries and other entities where effective control is exercised. All significant intercompany accounts and transactions have been eliminated.

Accounting estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those reported estimates.

Cash and cash equivalents: The Company considers all temporary cash investments with a purchased maturity of three months or less to be cash equivalents. The Company places its temporary cash investments with high credit quality financial institutions. At times, these investments may be in excess of FDIC insurance limits.

Accounts receivable: The Company grants credit and terms to customers in accordance with standard industry practices. Accounts receivable are concentrated among customers within the Company's geographic service area and large telecommunications companies. The Company had a reserve for uncollectible receivables of \$343 thousand at December 31, 2000 and \$16 thousand at December 31, 1999 and 1998.

Securities and investments: The classification of debt and equity securities is determined by management at the date individual investments are acquired. The appropriateness of such classification is reassessed continually. The classification of those securities and the related accounting policies are as follows:

Held-to-Maturity Securities: Debt securities for which the Company has both the intent and ability to hold to maturity, regardless of changes in market conditions, liquidity needs or changes in general economic conditions, are classified as held-to-maturity securities. They are carried at amortized historical cost.

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## Note 1. Summary of Significant Accounting Policies (Continued)

Available-for-sale Securities: Debt and equity securities classified as available-for-sale consist of securities which the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as available-for-sale would be based on various factors, including changes in market conditions, liquidity needs and similar criteria. Available-for-sale securities are carried at fair value as determined by quoted market prices. Unrealized gains and losses are reportable as increases and decreases in other comprehensive income, net of tax. Realized gains and losses determined on the basis of the cost of specific assets sold are included in net income.

Investments Carried at Cost: Investments in which the Company does not have a significant ownership and for which there is no ready market are carried at cost. Information regarding these and all other investments is reviewed continuously for evidence of impairment in value.

Equity Method Investments: Investments in partnerships and investments in unconsolidated corporations where the Company's ownership is 20% or more are reported under the equity method. Under this method, the Company's equity in earnings or losses of investees is reflected in net income. Distributions received reduce the carrying value of these investments.

Materials and supplies: New and reusable materials are carried in inventory principally at average original cost. Specific costs are used in the case of large individual items. Nonreusable material is carried at estimated salvage value.

Property, plant and equipment: Property, plant and equipment is stated at cost. Accumulated depreciation is charged with the cost of property retired, plus removal cost, less salvage. Depreciation is determined under the remaining life method and straight-line composite rates. Depreciation provisions were approximately 6.3%, 6.1% and 6.1% of average depreciable assets for the years 2000, 1999 and 1998, respectively.

Cost in excess of net assets of business acquired: Intangible assets consisting of the cost in excess of identifiable net assets of business acquired are amortized on a straight-line basis over 15 years. The Company periodically evaluates the recoverability of intangibles resulting from business acquisitions and measures the amount of impairment, if any, by assessing current and future levels of income and cash flows as well as other factors, such as business trends and prospects, in addition to market and economic conditions.

## Note 1. Summary of Significant Accounting Policies (Continued)

Retirement plans: The Company maintains a noncontributory defined benefit plan covering substantially all employees. Pension benefits are based primarily on the employee's compensation and years of service. The Company's policy is to fund the maximum allowable contribution calculated under federal income tax regulations. The Company also maintains a defined contribution plan under which substantially all employees may defer up to 15% of their salary on a pretax basis. The Company may make matching and discretionary contributions to this plan.

Income taxes: Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary difference and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the difference between the reported amounts of assets and liabilities and their tax basis. Deferred tax assets and liabilities are adjusted for the effect of changes in tax laws and rates on the date of enactment. Investment tax credits have been deferred and are amortized over the estimated life of the related asset.

Revenue recognition: Revenues are recognized when earned, regardless of the period in which they are billed. The Company records a charge against the revenues earned to reflect an estimate for uncollectible accounts. The Company adopted the provisions of Securities and Exchange Commission (SEC) Staff (SEC) Staff Accounting Bulletin 101 (SAB 101) during the fourth quarter of 2000, coincided with inception of activation fees in its PCS segment. Accordingly, activation fees are recorded as deferred revenue and recognized over the estimated life of the customer account. There were no significant amounts of activation fees in previous periods.

Earnings per share: Basic earnings per share was computed by dividing net income by the weighted average number of common shares outstanding during the year. Diluted earnings per share was computed under the treasury stock method, assuming the conversion, as of the beginning of the year, of all dilutive stock options. In 2000, all options were dilutive except the 2000 year grants. There were no adjustments to net income in the computation of diluted earnings per share for any of the years presented. All stock options outstanding for 1999 and 1998 were antidilutive; therefore, basic and diluted earnings per share are the same for those years. The following tables show the computation of basic and diluted earnings per share for 2000:

(in thousands, except per share amounts)

Basic earnings per share

Net income	\$ 9,855
Weighted average shares outstanding	3,757
Basic earnings per share	\$ 2.62 ======
Effect of stock options outstanding: Weighted average shares outstanding Assumed exercise of options at strike price at beginning of year Assumed repurchase of options under treasury stock method	3,757 40 (26)
Diluted weighted average shares outstanding	3,771
Diluted earnings per share	\$ 2.61 ======

Reclassifications: Certain amounts reported in the 1999 and 1998 financial statements have been reclassified to conform with the 2000 presentation, with no effect on net income or stockholders' equity.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## Note 2. Investments

Held-to-maturity securities in 1998 consisted of a U.S. Treasury instrument which matured in 1999, at no gain or loss. The carrying value of the security approximated its fair value at December 31, 1998.

Available-for-sale securities consist of the following:

	Cost	Gains	Gross Unrealized Losses	Fair Value
			housands)	
			2000	
Loral Space and Communications, LTD Illuminet Holdings, Inc. ITC^DeltaCom, Inc. Other	\$ 885	\$	\$ 406	\$ 479
	844	9,783		10,627
	715		381	334
	174	157		331
	\$ 2,618	\$ 9,940	\$ 787	\$11,771
	=======	=======	========	=======
			1999	
Loral Space and Communcations, LTD Illuminet Holdings, Inc. ITC^DeltaCom, Inc.	\$ 1,636	\$ 2,019	\$	\$ 3,655
	844	24,658		25,502
	715	847		1,562
	\$ 3,195	\$27,524	\$	\$30,719
	=======	========	=========	======
			1998	
Loral Space and Communications, LTD	\$ 1,636	\$ 1,042	\$	\$ 2,678
	=======	========	========	======

During 2000, the Company recognized an other-than-temporary impairment charge of \$751 thousand on Loral Space Communications, LTD and realized a gain of \$4 thousand on the sale of a portion of its holdings in Illuminet Holdings, Inc. No realized gains or losses were recorded in 1999 or 1998 on available-for-sale securities.

Changes in the unrealized gain on available-for-sale securities during the years ended December 31, 2000, 1999, and 1998 reported as a separate component of stockholders equity are as follows:

		(in thousands)	
Unrealized holding gains, beginning balance Unrealized holding gains (losses) during the year Reclassification of realized gains and recognized losses	\$ 27,524 (19,118) 747	\$ 1,042 26,482 	\$ 1,962 (920)
Unrealized holding gains, ending balances Deferred tax effect related to net unrealized gains	9,153 3,508	27,524 10,482	1,042 403
Unrealized gain included in stockholders' equity	\$ 5,645 ========	\$ 17,042	\$ 639 =======

2000

1999

1998

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## Note 2. Investments (Continued)

Other investments, comprised of equity securities which do not have readily determinable fair values, consist of the following:  $\frac{1}{2} \left( \frac{1}{2} \right) = \frac{1}{2} \left( \frac{1}{2} \right) \left( \frac{1}$ 

	2000	1999	1998
		(in thousands)	
Cost method:			
Illuminet	\$	\$	\$ 843
ITC^DeltaCom			150
Coriss.net		250	
Rural Telephone Bank	771	653	653
Concept Five Technologies	635	1,335	1,304
CoBank	411	202	228
NECA	500		
Other	283	318	331
	2,600	2,758	3,509
Equity method:			
South Atlantic Venture Fund III L.P.	749	672	606
South Atlantic Private Equity Fund IV L.P.	1,140	822	745
Dolphin Communications Parallel Fund, L.P.	844	171	168
Dolphin Communications Fund II, L.P.	318		
Burton Partnership	1,000		
Virginia Independent Telephone Alliance	326	328	300
Virginia Rural Service Area 6		318	416
ValleyNet	19	25	177
	4,396	2,336	2,412
	\$6,996	\$5,094	\$5,921

The Company recognized an impairment charge of \$700 thousand on Concept Five Technologies. The Company sold its limited interest in the Virginia Rural Service Area 6 cellular partnership in May 2000 for \$7.4 million. The Company recorded a one-time pre-tax gain of approximately \$6.9 million on the sale.

The Company has committed to invest an additional \$5.5 million in various equity method investees pursuant to capital calls from the fund managers. It is not practical to estimate the fair value of the other investments due to their limited market and restrictive nature of their transferability.

The Company's ownership interests in Virginia Independent Telephone Alliance and ValleyNet are approximately 22% and 20%, respectively. Prior to its sale, the Company held approximately 11% interest in Virginia Rural Service Area 6 cellular partnership. Other equity method investees are investment limited partnerships which are approximately 2% owned each.

## SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## Note 2. Investments (Continued)

Cash flows from  $\,$  purchases,  $\,$  sales and  $\,$  maturities of securities  $\,$  consist of the following:

	2000	1999	1998
		(in thousands)	
Available-for-sale securities: Sales Held-to-maturity securities:	\$ 4	\$	\$
Maturities Other investments:		500	1,622
Sales and distributions Purchases	7,611 (2,787)	1,003 (581)	1,469 (852)
Total	\$ 4,828 ========	\$ 922	\$ 2,239

Note 3. Plant in Service

Plant in service consists of the following at December 31:

	2000	1999	1998
		(in thousands)	
Land	\$ 757	\$ 578	\$ 530
Buildings and structures	18,941	11,536	11,026
Cable and wire	41,668	41,240	35,576
Equipment	61,384	46,468	41,296
	\$ 122,750	\$ 99,822	\$ 88,428
	==========		==========

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Note 4. Long-Term Debt and Lines of Credit

Long-term debt consists of the following:

	Interest Rates	2000	1999	1998
			(in thousands)	
Rural Telephone Bank (RTB) Rural Utilities Service (RUS) CoBank (term portion) CoBank (revolver) RUS Development Loan	6.67% - 8.05% 2% - 5% 6.04% - 8.00% 6.98% - 7.75% interest free	\$11,634 295 23,637 19,721 200	\$ 9,814 382 22,634  200	\$10,305 477 18,280  200
Current maturities  Total long-term debt		55,487 2,403 \$53,084	33,030 1,341 \$31,689	29,262 864 \$28,398

The CoBank revolver is a \$35 million facility expiring on January 31, 2002, with interest due monthly. The Company intends to convert this revolver into a long-term financing facility during 2001.

The RTB loans are payable \$70 thousand monthly and \$225 thousand quarterly, including interest. RUS loans are payable \$24 thousand monthly, including interest. The CoBank term facility is payable \$112 thousand monthly, plus accrued interest until August 2001, at which time payments increase to \$223 thousand monthly plus accrued interest.

Approximate annual debt maturities are as follows:

	\$ 55,487
Later years	20,945
2005	3,175
2004	3,115
2003	3,062
2002	22,787
2001	\$ 2,403
Year	Amount

Substantially all of the Company's assets serve as collateral for the long-term debt. The long-term debt agreements have certain financial and capital measures that the Company must maintain. These requirements include maintenance of defined working capital levels, restrictions on dividends and capital stock repurchases, and maintenance of certain levels of debt service coverage.

Long-term debt carries rates which approximate market rates for similar debt being issued. Therefore, the carrying value of long-term debt is not significantly different than fair value.

As of December 31, 2000, the Company had a 2 million revolving line of credit available from a bank, with no outstanding balance at that time. The Company intends to renew or replace this facility on or before its expiration date of May 2001.

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## Note 5. Income Taxes

The Company and its subsidiaries file income tax returns in several jurisdictions. The provision for the federal and state income taxes included in the consolidated statements of income consists of the following components:

		Years End	ed December 3	31,	
	 2000		1999		1998
	 	(in t	housands)		
	\$ 5,864 130	\$	4,555 (758)	\$	2,477 1,122
ax provision	\$ 5,994	\$	3,797	\$	3,599

Years Ended December 31,			
2000	1998		
(in thousands)			
\$ 5,389 525 80	\$ 3,477 405 (85)	\$ 3,129 364 106	
\$ 5,994 ========	\$ 3,797	\$ 3,599	
	\$ 5,389 525 80	2000 1999  (in thousands)  \$ 5,389 \$ 3,477 525 405 80 (85)	

Net deferred tax liabilities consist of the following at December 31:

	2000	1999	1998
		(in thousands)	
Deferred tax liabilities:			
Plant-in-service	\$ 7,086	\$ 6,063	\$ 6,709
Unrealized gain on investments	3,508	10,482	403
Other, net		14	53
	10,594	16,559	7,165
Deferred tax assets:			
Recognized investment and impairment losses	658		
Accrued compensation costs	136	136	129
Accrued pension costs	367	361	295
Other, net	215		
	1,376	497	424
Net deferred tax liabilities	\$ 9,218	\$ 16,062	\$ 6,741
	=========		=======================================

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#### Note 6. Significant Contractual Relationship

In 1999, the Company executed a Management Agreement with Sprint PCS (Sprint) whereby the Company committed to construct and operate a PCS network using CDMA air interface technology, replacing an earlier PCS network based on GSM technology. The agreement expands the PCS territory from an area serving a population of approximately 700,000 to one of approximately 2 million people. Under this agreement, the Company is the Sprint PCS exclusive franchisee in the geographic area extending from Altoona, Harrisburg and York, Pennsylvania, south through Western Maryland, and the pan-handle of West Virginia, to Harrisonburg, Virginia. The Company initiated coverage of the southern third of the licensed area in November 1999. During 2000, the Company continued to build the CDMA network and expects to be fully operational in the geographic area in late 2001.

The Company is an affiliate of Sprint PCS and, therefore, has the exclusive right to build, own and maintain the PCS network in the aforementioned areas, to Sprint's specifications. The initial term of the agreement is for 20 years and is automatically renewable for three 10-year options, unless terminated by either party under provisions outlined in the management agreement.

As part of the original agreement, the Company received \$3.9 million from Sprint as a partial reimbursement for the Company's expenditures in building the initial CDMA network. These funds were recorded as a refundable equipment payment to be repaid following the sale of the Company's original GSM PCS network assets.

During the second quarter of 2000, the Company recorded an impairment charge of \$673 thousand on its GSM network assets to reflect the estimated net realizable value of the assets. Subsequent to December 31, 2000, the Company sold its GSM network assets to VoiceStream and its affiliates for \$6.5 million, which equaled the revised carrying value of the assets. The transaction included the GSM assets and radio spectrum licenses for two areas in the western part of Virginia. As a result of the sale of the assets, and per the management agreement, the Company refunded the \$3.9 million to Sprint.

#### Note 7. Related Party

The Company leases fiber-optic facilities to ValleyNet, an equity method investee, under an operating lease agreement. Facility lease revenue from ValleyNet was approximately \$3.1 million, \$1.6 million, and \$0.9 million in 2000, 1999, and 1998, respectively. At December 31, 2000, the Company had accounts receivable from ValleyNet of approximately \$0.7 million.

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## Note 8. Retirement Plans

The Company maintains a noncontributory defined benefit pension plan and a defined contribution plan. The following table presents the defined benefit plan's funded status and amounts recognized in the Company's consolidated balance sheets.

	2000	1999	1998
Change in benefit obligation: Benefit obligation, beginning Service cost Interest cost Actuarial (gain) loss	\$ 6,004 277 460	\$ 6,434 321 429	\$ 5,504 261 381
Actuarial (gain) loss Benefits paid Change in plan provisions	95 (160) 171	(1,032) (148) 	428 (140) 
Benefit obligation, ending	6,847	6,004	6,434
Change in plan assets: Fair value of plan assets, beginning Actual return on plan assets Benefits paid	7,967 274 (160)	6,875 1,241 (149)	5,713 1,302 (140)
Fair value of plan assets, ending		7,967	6,875
Funded status Unrecognized net gain Unrecognized prior service cost Unrecognized net transition asset Accrued benefit cost	1,234	1,963 (3,035) 196 (124) \$(1,000)	441 (1,344) 216 (153) \$ (840)
	2000	1999	1998
		(in thousands)	
Components of net periodic benefit costs:     Service cost     Interest cost     Expected return on plan assets     Amortization of prior service costs     Amortization of net gain     Amortization of net transition asset	\$ 277 460 (632) 21 (140) (29)	\$ 321 429 (544) 21 (39) (28)	\$ 262 381 (452) 21 (22) (29)
Net periodic benefit cost	\$ (43) =========	\$ 160	\$ 161 ==========

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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#### Note 8. Retirement Plans (Continued)

Assumptions used by the Company in the determination of pension plan information consisted of the following at December 31:

	2000	1999	1998
Discount rate	7.75%	6.75%	6.75%
Rate of increase in compensation levels Expected long-term rate of return on plan assets	5.00% 8.00%	5.00% 8.00%	5.00% 8.00%

The Company's matching contributions to the defined contribution plan were approximately \$162 thousand, \$144 thousand and \$140 thousand for the years ended December 31, 2000, 1999 and 1998, respectively.

## Note 9. Major Customers

The Company has several major customers. In 2000, the Company's relationship with Sprint PCS increased significantly, due to growth in the PCS business segment. Approximately 19% of total revenues were generated through Sprint PCS and its customers using the Company's PCS network. Another customer accounted for 10% of total revenue in 2000 through carrier access charge revenues. In 1999 and 1998, two customers generated 8-12% of total revenue each, primarily from carrier access charges for long distance service provided by the telephone segment and roaming charges for cellular service provided by the mobile segment.

#### Note 10. Stock Incentive Plan

The Company has a shareholder approved Company Stock Incentive Plan, providing for the grant of incentive compensation to employees in the form of stock options. The Plan authorizes grants of options to purchase up to 240,000 shares of common stock over a ten-year period. The option price is the market value of the stock at the date of grant. One-half of the options are exercisable on each of the first and second anniversaries of the date of grant, with the options expiring five years after they are granted.

The fair value of each grant is estimated at the grant date using the Black-Scholes option-pricing model with the following assumptions:

	2000	1999	1998
Dividend rate	2.05%	1.70%	2.48%
Risk free interest rate	6.81%	4.77%	5.44%
Expected lives of options	5 years	5 years	5 years
Price volatility	52.51%	26.20%	17.98%

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## Note 10. Stock Incentive Plan (Continued)

Grants of options under the Plan are accounted for following the Accounting Principles Board No. 25 and related interpretations. Accordingly, no compensation expense has been recognized under the Plan. Had compensation expense been recorded, as determined based on fair values of the awards at the grant date (the method described in FASB Statement No. 123), reported net income and earnings per share would have been reduced to the proforma amounts shown below:

	2000	1999	1998
Net income	(in thousa	nds, except per	share amounts)
As reported	\$ 9,855	\$ 6,428	\$ 5,603
Proforma	\$ 9,655	\$ 6,281	\$ 5,540
Earnings per share			
As reported, basic	\$ 2.62	\$ 1.71	\$ 1.49
As reported, diluted	\$ 2.61	\$ 1.71	\$ 1.49
Proforma, basic	\$ 2.62	\$ 1.67	\$ 1.47
Proforma, diluted	\$ 2.56	\$ 1.67	\$ 1.47

A summary of the status of the Plan at  $\,$  December  $\,$  31,  $\,$  2000,  $\,$  1999 and 1998 and changes during the years ended on those dates is as follows:

	Weighted Average Exercise Price Per			Fair Value Per	
	Shares		Share 	 Share	
Outstanding January 1, 1998	13,375	\$	21.98		
Granted Cancelled	15,565 (1,158)		20.59 21.33	\$ 4.11	
Outstanding December 31, 1998	27,782		21.23		
Granted Cancelled	17,578 (1,303)		19.94 20.70	15.40	
Outstanding December 31, 1999	44,057		20.73		
Granted Cancelled Exercised	19,191 (1,160) (3,527)		34.37 28.74 21.47	14.19	
Outstanding December 31, 2000	58,561 ======		25.00		

There were 31,945, 19,708 and 6,378 shares exercisable at December 31,2000, 1999 and 1998, at weighted average exercise prices per share of \$20.88, \$21.47 and \$21.98, respectively.

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Note 10. Stock Incentive Plan (Continued)

The following table summarizes information about stock options outstanding at December 31, 2000:

Exercise Prices	Shares Outstanding	Option Life Remaining	Shares Exercisable
\$ 21.98	10,501	1 year	10,501
20.59	13,408	2 years	13,408
19.94	16,072	3 years	8,036
34.37	18,580	4 years	

Note 11. Shareholder Rights

The Board of Directors adopted a Shareholder Rights Plan whereby, under certain circumstances, holders of each right (granted in 1998 at one right per share of outstanding stock) will be entitled to purchase \$80 worth of the Company's common stock for \$40. The rights are neither exercisable nor traded separately from the Company's common stock. The rights are only exercisable if a person or group, becomes or attempts to become, the beneficial owner of 15% or more of the Company's common stock. Under the terms of the Plan, such a person or group is not entitled to the benefits of the Rights.

## Note 12. Lease Commitments

The Company leases land, towers and tower space under various noncancelable agreements, which expire between 2001 and 2005 and require various minimum annual rental payments.

The total minimum rental commitment at December 31, 2000 is due as follows:

Year Ending	Amount		
	(in thousands)		
2001	\$ 1,162		
2002	769		
2003	674		
2004	506		
2005	184		
	\$ 3,295		

As lessor, the Company has leased towers, tower space and communications equipment to other entities under various noncancelable agreements, which require various minimum annual payments. The total minimum rental receipts at December 31, 2000 are due as follows:

Year Ending	Amount		
	(in thousands)		
2001	\$ 797		
2002	685		
2003	602		
2004	463		
2005	234		
	\$ 2,781		
	========		

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## Note 13. Subsequent Event and Quarterly Results

On March 15, 2001, Sprint PCS informed the Company that it had inaccurately allocated certain PCS revenues between the parties (see Note 6 describing affiliation with Sprint PCS). Sprint PCS identified the error while conducting a routine revenue assurance review. The effect on the year 2000, compared to previously released results, was to decrease revenue and operating income by \$2.8 million and net income by \$1.7 million or \$0.45 per share, diluted. On a quarterly basis, the effect (unaudited) was a reduction in revenues and operating income by \$0.1 million, \$0.7 million, \$0.9 million, and \$1.1 million; and, a reduction in net income by \$72 thousand (\$0.02 per share), \$450 thousand (\$0.12 per share), \$524 thousand (\$0.15 per share) and \$663 thousand (\$0.16 per share) for the first, second, third and fourth quarters, respectively. These changes are reflected in the table below, which presents restated quarterly financial information.

	(in thousands, except per share data)				
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	
2000		(Unaud	ited)		
Revenues	\$13,279	\$14,497	\$15,882	\$16,070	
Operating Income	3,899	3,750	4,583	6,754	
Net Income	2,028	5,860	1,932	36	
Diluted Net Earnings Per Share	0.54	1.56	0.50	0.01	

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Note 14. Segment Reporting

The Company has identified nine reporting segments based on the products and services each provide. Each segment is managed and evaluated separately because of differing technologies and marketing strategies.

The reporting segments and the nature of their activities are as follows:

Shenandoah Telecommunications Company (Holding)	Holding company which invests in both affiliated and non-affiliated companies.
Shenandoah Telephone Company (Telephone)	Provides both regulated and unregulated telephone services and leases fiber optic facilities primarily throughout the Northern Shenandoah Valley.
Shenandoah Cable Television Company (CATV)	Provides cable service in Shenandoah County.
ShenTel Service Company (ShenTel)	Sells and services telecommunications equipment and provides internet access to customers in the multistate region surrounding the Northern Shenandoah Valley.
Shenandoah Valley Leasing Company (Leasing)	Finances purchases of telecommunications equipment to customers of other segments.
Shenandoah Mobile Company (Mobile)	Provides tower rental, paging and cellular services throughout the Northern Shenandoah Valley.
Shenandoah Long Distance Company (Long Distance)	Provides long distance services.
Shenandoah Network Company	Leases interstate fiber optic facilities.

Shenandoah Network Company

(Network)

Shenandoah Personal

Communications Company (PCS)

Provides digital wireless service to a four-state area which will cover the region from Harrisburg and Altoona, Pennsylvania, to Harrisonburg, Virginia.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Performance is evaluated based on the net income of each company, less dividend income from other segments. Each segment accounts for intersegment sales and transfers as if the sales or transfers were to outside parties.

Income recognized from equity method nonaffiliated investees by segment is as follows:

Year	Holdin	Telepho	ne Mobile	Consolidated Totals
2000 1999 1998	\$ 554 540 480	(in \$ 126 394 934	thousands) \$ 87 220 396	\$ 767 1,154 1,816

\_\_\_\_\_\_

Note 14. Segment Reporting (Continued)

Selected financial data for each segment is as follows:

	Holding	Telco	CATV	ShenTel	Leasing
			(in thousands)		
Operating revenues - external: 2000 1999 1998	\$   ===========	\$ 19,109 16,569 15,532	\$ 3,640 3,432 3,098	\$ 4,997 3,550 2,531	\$ 17 11 2
Operating revenues - internal: 2000 1999 1998	\$   ============	\$ 2,362 2,005 1,411	\$ 2 2 2	\$ 220 236 225	\$  
Depreciation and amortization: 2000 1999 1998	\$ 196 123 	\$ 3,296 3,170 2,736	\$ 979 906 841	\$ 473 355 300	\$   
Nonoperating income less expenses: 2000 1999 1998	\$ 102 1,189 1,005	\$ 1,972 2,012 2,245	\$ (14) 3 1	\$ (15) 1 3	\$ 3 4 5
Interest expense: 2000 1999 1998	\$ 503  	\$ 2,350 1,927 1,491	\$ 705 759 686	\$ 287 196 168	\$  
Income tax expense (benefit): 2000 1999 1998	\$ (374) 360 294	\$ 3,523 3,420 3,713	\$ (126) (124) (232)	\$ (76) (199) (198)	\$ (4) (12) (15)
Net income: 2000 1999 1998	\$ (521) 587 479	\$ 6,420 5,751 5,737	\$ (169) (203) (378)	\$ (127) (295) (327)	\$ 13 20 15
Total assets: 2000 1999 1998	\$ 67,549 55,234 28,010	\$ 77,014 71,552 61,249	\$ 11,949 11,415 11,266	\$ 4,939 4,128 3,658	\$ 295 301 302

	Mobile	Long Distance	Network	PCS	Combined Totals	Eliminating Entries	Consolidated Totals
Operating revenues - external: 2000 1999 1998	\$ 17,010 13,352 9,755	\$ 1,068 1,050 930	\$ 635 611 615	\$ 13,252 3,664 3,131	\$ 59,728 42,239 35,594	\$  	\$ 59,728 42,239 35,594
Operating revenues - internal: 2000 1999 1998	\$ 892 665 340	\$ 378 334 207	\$ 192 133 106	\$ 30 16 14	\$ 4,076 3,391 2,305	\$ (4,076) (3,391) (2,305)	\$  
Depreciation and amortization: 2000 1999 1998	\$ 935 873 637	\$  	\$ 148 124 162	\$ 1,291 1,161 754	\$ 7,318 6,712 5,430	\$  	\$ 7,318 6,712 5,430
Nonoperating income less expenses: 2000 1999 1998	\$ 7,038 313 501	\$ 2 3 3	\$ 6 14 15	\$ (670) 14 (11)	\$ 8,424 3,553 3,767	\$ (2,983) (1,971) (1,713)	\$ 5,441 1,582 2,054
Interest expense: 2000 1999 1998	\$ 71 184 225	\$  	\$  	\$ 1,751 839 644	\$ 5,667 3,905 3,214	\$ (2,983) (1,971) (1,713)	\$ 2,684 1,934 1,501
Income tax expense (benefit): 2000 1999 1998	\$ 5,437 1,597 924	\$ 104 129 98	\$ 228 198 175	\$ (2,718) (1,572) (1,160)	\$ 5,994 3,797 3,599	\$  	\$ 5,994 3,797 3,599
Net income: 2000 1999 1998	\$ 7,990 2,606 1,531	\$ 169 211 161	\$ 339 324 286	\$ (4,259) (2,573) (1,900)	\$ 9,855 6,428 5,604	\$  	\$ 9,855 6,428 5,604
Total assets: 2000 1999 1998	\$ 4,527 15,631 15,100	\$ 245 264 202	\$ 1,182 1,145 1,316	\$ 44,135 14,351 13,615	\$211,835 174,021 134,718	\$(61,482) (40,970) (40,977)	\$150,353 133,051 93,741

	2000	1999	Increase (Decrease)	Percent Increase (Decrease)
TELEPHONE Access Lines Residential Business Single-Line Paystations Business Multi-Line	18,570 3,876 262 1,409	17,964 3,756 268 1,374	606 120 (6) 35	3.4 3.2 (2.2) 2.6
Totals	24,117	23,362	755	3.2
Long Distance Calls	19,436,101	17,700,761	1,735,340	9.8
Switched Access Minutes	117,203,665	110,148,314	7,055,351	6.4
WIRELESS PCS Cellular Paging	23,232 10,836 4,786	9,756 11,893 4,946	13,476 (1,057) (160)	138.1 (8.9) (3.2)
OTHER SERVICES CATV Basic Premium (1) VoiceMail Internet Long Distance	8,707 1,911 2,220 14,900 8,178	8,605 1,789 2,016 10,647 7,136	102 122 204 4,253 1,042	1.2 6.8 10.1 40.0 14.6
PLANT FACILITIES Route Miles Customers Per Route Mile Miles of Distribution Wire Telephone Poles Miles of Aerial Copper Cable Miles of Buried Copper Cable Miles of Underground Copper Cable Fiber Optic Cable - Fiber Miles Lines of Switching Equipment Intertoll Circuits to Interexchange Carriers Special Service Circuits to Interexchange Carriers Points of Presence PCS CDMA Base Stations Cellular Base Stations Towers Owned (100 foot and above) PCS Market POPS PCS Covered POPS Cellular Market POPS		Telephone 2,048.8 11.8 548.8 7,849 356.1 1,385.6 39.1 10,210.4 35,470 1,276 230 8	CATV 500 17.4 20 162.6 296.6 1.9	Wireless

<sup>(1)</sup> All CATV premium customers subscribe to basic service.

## SHENANDOAH TELECOMMUNICATIONS COMPANY

124 South Main Street Edinburg, Virginia

## NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

TO BE HELD APRIL 17, 2001

March 30, 2001

## TO THE SHAREHOLDERS OF SHENANDOAH TELECOMMUNICATIONS COMPANY:

The annual meeting of shareholders of Shenandoah Telecommunications Company will be held in the Social Hall of the Edinburg Fire Department, Stoney Creek Boulevard, Edinburg, Virginia, on Tuesday, April 17, 2001, at 11:00 a.m. for the following purposes:

- To elect three Class III Directors to serve until the 2004 Annual Shareholders' Meeting;
  - 2. To transact such other business as may properly come before the meeting or any adjournment thereof.

Only shareholders of record at the close of business March 20, 2001, will be entitled to vote at the meeting.

Lunch will be provided.

By Order of the Board of Directors

Harold Morrison, Jr. Secretary

## IMPORTANT

YOU ARE URGED TO COMPLETE, SIGN, AND RETURN THE ENCLOSED PROXY CARD IN THE SELF-ADDRESSED STAMPED (FOR U. S. MAILING) ENVELOPE PROVIDED AS PROMPTLY AS POSSIBLE, WHETHER OR NOT YOU PLAN TO ATTEND THE MEETING IN PERSON. IF YOU DO ATTEND THE MEETING IN PERSON, YOU MAY THEN WITHDRAW YOUR PROXY AND VOTE YOUR OWN SHARES.

P. 0. Box 459 Edinburg, VA 22824

March 30, 2001

## TO THE SHAREHOLDERS OF SHENANDOAH TELECOMMUNICATIONS COMPANY:

Your proxy in the enclosed form is solicited by the management of the Company for use at the Annual Meeting of Shareholders to be held in the Social Hall of the Edinburg Fire Department, Stoney Creek Boulevard, Edinburg, Virginia, on Tuesday, April 17, 2001, at 11:00 a.m., and any adjournment thereof.

The mailing address of the Company's executive offices is P.O. Box 459, Edinburg, Virginia 22824.

The Company has 8,000,000 authorized shares of common stock, of which 3,759,670 shares were outstanding on March 20, 2001. This proxy statement and the Company's Annual Report, including financial statements for 2000, are being mailed on or about March 30, 2001, to approximately 3,731 shareholders of record on March 20, 2001. Only shareholders of record on that date are entitled to vote. Each outstanding share will entitle the holder to one vote at the Annual Meeting. The Company intends to solicit proxies by the use of the mail, in person, and by telephone. The cost of soliciting proxies will be paid by the Company.

Executed proxies may be revoked at any time prior to exercise. Proxies will be voted as indicated by the shareholders. Executed but unmarked proxies will be voted "FOR" the election of the three nominees for Class III Directors.

## THE ELECTION OF DIRECTORS

## Directors Standing for Election

There are currently nine directors (constituting the entire Board of Directors of the Company), divided into three classes. The current term of Class III Directors expires at the 2001 Annual Meeting. The Board of Directors proposes that the nominees described below, all of whom are currently serving as Class III Directors, be re-elected to Class III for a new term of three years and until their successors are duly elected and qualified.

The proxy holders will vote the proxies received by them (unless contrary instructions are noted on the proxies) for the election of the three nominees as directors, all of whom are now members of and constitute the Class III Directors. If any such nominees should be unavailable, the proxy holders will vote for substitute nominees in their discretion. Shareholders may withhold the authority to vote for the election of directors or one or more of the nominees. Directors will be elected by a plurality of the votes cast. Abstentions and shares held in street name that are not voted in the election of directors will not be included in determining the number of votes cast. The names and principal occupation of the three nominees, six current directors and executive officers are indicated in the following table. The Board of Directors unanimously recommends a vote "FOR" election of directors.

## BOARD OF DIRECTORS

	BUARD U	IF DIKE	CTORS
Name of Director	Year Elected Director	Age	
(1)	(2)		(3)
Nomine	es for El	ection.	of Directors
Class III (Term expires 2004) Dick D. Bowman Treasurer of the Co.	- The di 1980	rector 72	s standing for election are: President, Bowman Bros., Inc. (a farm equipment dealer); Director, Shenandoah Valley Electric Cooperative; Director, The Rockingham Group; Director, Old Dominion Electric Cooperative.
Christopher E. French President	1996	43	President, Shenandoah Telecommunications Co. and its subsidiaries; Director, First National Corporation.
James E. Zerkel II	1985	56	Vice Pres., James E. Zerkel, Inc. (a hardware firm); Director, Shenandoah Valley Electric Cooperative.
	ctors Con	itinuin	g in Office
Class I (Term expires 2002) Douglas C. Arthur	1997	58	Attorney-at-Law, Arthur and Allamong; Director, First National Corporation; Member, Shenandoah County School Board.
Harold Morrison, Jr. Secretary of the Co.	1979	71	Chairman of the Board, Woodstock Garage, Inc. (an auto sales & repair firm); Director, First Virginia Bank-BR
Zane Neff Asst. Secretary of the Co.	1976	72	Retired Manager, Hugh Saum Company, Inc.(a hardware and furniture store.)
Class II (Term expires 2003) Noel M. Borden Vice President	1972	64	Retired President, H. L. Borden Lumber Company (a retail building materials firm); Chairman of the Board, First National Corporation.
Ken L. Burch	1995	56	Farmer
Grover M. Holler, Jr.	1952	80	President, Valley View, Inc. (a real estate developer.)
(1) The directors who a	re not f	ull-ti	me employees of the Company were

- (1) The directors who are not full-time employees of the Company were compensated in 2000 for their services on the Board and one or more of the Boards of the Company's subsidiaries at the rate of \$500 per month plus \$500 for each Board meeting attended. Additional compensation was paid during the year to certain non-employee directors who also serve as Vice President, Secretary, Assistant Secretary, and Treasurer, for their services in these capacities, in the amounts of \$1,700, \$3,440, \$1,700, and \$3,440, respectively.
- (2) Years shown are when first elected to the Board of the Company or the Company's predecessor, Shenandoah Telephone Company. Each nominee has served continuously since the year he joined the Board.
- (3) Each director also serves as a director of the Company's subsidiaries.

Attendance of Board Members at Board and Committee Meetings

During 2000, the Board of Directors held 13 meetings. All of the directors attended at least 75 percent of the aggregate of: (1) the total number of meetings of the Board of Directors; and (2) the total number of meetings held by all committees of the Board on which they served.

## Standing Audit, Nominating, and Compensation Committees of the Board of Directors

- 1. Audit Committee Prior to October 13, 2000, the Finance Committee of the Board of Directors performed a function similar to that of an Audit Committee. The Finance Committee consisted of the following directors: Dick D. Bowman (Chairman), Grover M. Holler, Jr., and Noel M. Borden. On October 13, 2000 an Audit Committee was created separate from the Finance Committee. The Audit Committee consists of Grover M. Holler, Jr. (Chairman), Douglas C. Arthur, and James E. Zerkel II. The Audit Committee was established so that the committee members would be independent under the listing standards of the NASDAQ Stock Market. During 2000 there were three meetings of the Finance Committee. Additional business of the committees was conducted in connection with the regular Board meetings. Before October 13, 2000, the Finance Committee was responsible for the employment of outside auditors and for receiving and reviewing the auditor's report. As of October 13, 2000, this function is being performed by the Audit Committee.
- 2. Nominating Committee The Board of Directors does not have a standing Nominating Committee.
- 3. Compensation Committee The Personnel Committee of the Board of Directors performs the function of a compensation committee. The Personnel Committee consists of the following directors: Noel M. Borden (Chairman), Harold Morrison, Jr., and James E. Zerkel. The committee is responsible for the wages, salaries, and benefit programs for all employees. During 2000 there were three meetings of this committee.

## STOCK OWNERSHIP

The following table presents information relating to the beneficial ownership of the Company's outstanding shares of common stock by all directors, executive officers, and all directors and officers as a group. The Company is not aware of any other ownership interest of 5% or more of the Company's outstanding stock.

Name and Address	No. of Shares Owned as of 2-1-01(1)	
Douglas C. Arthur	1,440	*
Noel M. Borden Dick D. Bowman	18,842 46,564	* 1.24
Ken L. Burch Christopher E. French	45,172 293,979(3)	1.20 7.82
Grover M. Holler, Jr. Harold Morrison, Jr.	70,736 19,828	1.88
Zane Neff James E. Zerkel II	7,716 4,498	*
David E. Ferguson David K. MacDonald	2,459(3) 640(3)	*
Laurence F. Paxton William L. Pirtle	2,184(3) 1,525(3)	*
	1,525(3)	
Total shares beneficially owned by 13 directors and officers as a group	515,583	13.69

- (1) Includes shares held by relatives and in certain trust relationships, which may be deemed to be beneficially owned by the nominees under the rules and regulations of the Securities and Exchange Commission; however, the inclusion of such shares does not constitute an admission of beneficial ownership.
- (2) Asterisk indicates less than 1%.
- (3) Includes 1,775, 1,287, 420, 981 and 1,209 shares subject to options exercisable within 60 days, by Christopher French, David Ferguson, David MacDonald, Laurence Paxton, and William Pirtle, respectively.

## COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

In 2000, the Company purchased vehicles and received services from Mr. Morrison's company in the amount of \$70,040; and, purchased supplies and received services from Mr. Zerkel's company in the amount of \$5,869. Management believes that each of the companies provides these services to the Company on terms comparable to those available to the Company from other similar companies. No other director is an officer, director, employee, or owner of a significant supplier or customer of the Company.

## SUMMARY COMPENSATION TABLE

The following Summary Table is furnished as to the salary and incentive payment paid by the Company and its subsidiaries on an accrual basis during the fiscal years 1998, 1999, and 2000 to, or on behalf of, the Chief Executive Officer and each of the other executive officers who earn more than \$100,000 per year.

	Long-Term
Annual Compensation	Compensation

Name and Principal Position	Year	Salary(\$)	Incentive Payment(\$)	C Options(#)	Other ompensation (\$)(1)
Christopher E. French President	2000 1999 1998	\$168,375 159,424 148,318	\$43,342 35,700 38,041	573 529 489	\$ 8,938 8,225 7,849
David E. Ferguson	2000	111,681	18,123	406	7,703
Vice President-	1999	105,277	15,705	371	7,161
Customer Service	1998	101,204	16,232	361	7,096
David K. MacDonald Vice President- Engineering & Construction	2000 1999 1998	87,004 84,365 70,345	17,725 13,039 11,925	317 262	6,379 5,720 4,488
Laurence F. Paxton	2000	88,839	14,855	287	6,401
Vice President-	1999	84,872	12,290	283	5,906
Finance	1998	81,059	13,439	279	5,972
William L. Pirtle	2000	106,387	17,733	391	6,660
Vice President-	1999	101,633	15,384	378	6,192
Personal Comm. Service	1998	96,990	15,991	329	6,196

<sup>(1)</sup> Includes amounts contributed by the Company under its 401(k) and Flexible Benefits Plans, each of which is available to all regular Company employees.

# OPTION GRANTS TABLE Option Grants in Last Fiscal Year

	Individual Grants  Percent of					ial Value at ual Rates Price
	-	Total Options	Exercise		Apprciat	
	Options (	Granted	Or Base	Expiration	Optio	n Term
Name	(Shares)	Fiscal Year	Per Share	Date	5%(1)	10%(1)
Christopher E. Fren	ch 573	3.0%	\$34.37	2/14/2005	\$5,444	12,022
David E. Ferguson	406	2.1%	34.37	2/14/2005	3,857	8,518
David K. MacDonald	317	1.7%	34.37	2/14/2005	3,012	6,651
Laurence F. Paxton	287	1.5%	34.37	2/14/2005	2,727	6,021
William L. Pirtle	391	2.0%	34.37	2/14/2005	3,715	8,203

<sup>(1)</sup> In order to realize the potential value set forth, the price per share of the Company's common stock would be approximately \$43.87 and \$55.35, respectively, at the end of the five-year option term.

## OPTION EXERCISES AND YEAR END VALUE TABLE Aggregated Option Exercises in Last Fiscal Year and FY-End Option Value

	Shares Acquired	l Value	No. of Unexercised Options/ FY-End (Shares) Exercisable/	Value of Unexercised in the Money Options/FY-End (\$) Exercisable/
Name	on Exercise	Realized	Unexercisable	Unexercisable
Christopher E. Fre	nch 0	0	1,224/838	12,412/2,964
David E. Ferguson	0	0	898/592	9,091/2,080
David K. MacDonald	0	0	131/448	1,465/1,465
Laurence F. Paxton	0	0	696/429	7,040/1,588
William L. Pirtle	0	0	825/580	9,387/2,114

Closing price on December 31, 2000 was \$32.125 and was used in calculating the value of unexercised options.

The Company maintains a noncontributory defined benefit Retirement Plan for its employees. The following table illustrates normal retirement benefits based upon Final Average Compensation and years of credited service. The normal retirement benefit is equal to the sum of:

- 1.14% times Final Average Compensation plus 0.65% times Final Average Compensation in excess of Covered Compensation (average annual compensation with respect to which Social Security benefits would be provided at Social Security retirement age) times years of service (not greater than 30); and
- 0.29% times Final Average Compensation times years of service in (2) excess of 30 years (such excess service not to exceed 15 years).

#### Estimated Annual Pension Years of Credited Service

Final Average Compensation	15	20	25	30	35
\$ 20,000 35,000 50,000 75,000 100,000 125,000 150,000	\$ 3,420 5,985 9,797 16,509 23,222 29,934 36,647	\$ 4,560 7,980 13,062 22,012 30,962 39,912 48,862	\$ 5,700 9,975 16,328 27,516 38,703 49,891 61,078	\$ 6,840 11,970 19,594 33,019 46,444 59,869 73,294	\$ 7,130 12,478 20,319 34,106 47,894 61,681 75,469
170,000	42,017	56,022	70,028	84,034	86,499

Covered Compensation for those retiring in 2001 is 37,212. Final Average Compensation equals an employee's average annual compensation for the five consecutive years of credited service for which compensation was the highest. The amounts shown as estimated annual pensions were calculated on a straight-life basis assuming the employee retires in 2001. The Company did not make a contribution to the Retirement Plan in 2000, as the Plan was adequately funded. Christopher French, David Ferguson, David MacDonald, Laurence Paxton, and William Pirtle had 19 years, 33 years, 5 years, 10 years, and 8 years, respectively, of credited service under the plan as of January 1, 2001.

#### REPORT OF THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS

The Audit Committee of the Board of Directors of the Company serves as a representative of the Board for general oversight of the Company's financial accounting and reporting systems, managing the audit process, and monitoring compliance with applicable laws and regulations. The Board of Directors has adopted a written charter for the Audit Committee, and a copy of the charter is included as Appendix A to this proxy statement. The Company's management has included as Appendix A to this proxy statement. The Company's management has primary responsibility for preparing the Company's financial statements and the Company's financial reporting process. The Company's auditors are responsible for expressing an opinion on the conformity of the Company's audited financial statements to generally accepted accounting principles. In this context the Audit Committee hereby reports as follows:

- The Committee has reviewed and discussed the audited 2000 financial statements with management.
  The Committee has discussed with the independent auditors the matters
- required to be discussed by SAS 61.
- The Committee has received the auditor's disclosures regarding the auditor's independence from the Company.
- No item has come to the attention of the Committee which would lead its members to believe that the audited 2000 financial statements in the Company's Annual Report contained an untrue statement of a material fact or omitted a material fact that would make the statements misleading.
- The Committee recommended to the Board of Directors, and the Board has approved, that the audited financial statements be included in the Company's Annual Report on Form 10-K for the calendar year ended December 31, 2000 for filing with the Securities and Exchange Commission.

Each of the members of the Audit Committee is independent as defined under the listing standards of the NASDAQ Stock Market.

> Submitted by the Company's Audit Committee Grover M. Holler, Jr., Chairman Douglas C. Arthur James E. Zerkel II

## COMPENSATION COMMITTEE REPORT ON EXECUTIVE COMPENSATION

The members of the Personnel  $\,$  Committee of the Board of Directors of the Company perform the function of a Compensation Committee. The Committee's approach to compensation of the Company's executive officers, including the Chief Executive Officer, is to award a total compensation package consisting of salary, annual and long-term incentives, and fringe benefit components, which recognizes that the compensation of executive officers should be established at levels which are consistent with the Company's objectives and achievements. The compensation package, and the Committee's approach to setting compensation, to provide base salaries at levels that are competitive with amounts paid to qualifications, experience, executives with comparable responsibilities. The annual incentive compensation is approved upon achievement of corporate objectives. The longer-term incentive compensation, consisting of the Company's Incentive Stock Option Plan, is closely tied to the Company's success in achieving increases in the Company's stock price, thereby benefiting all shareholders. The Committee reviews industry compensation surveys, and compares compensation data from public filings by other publicly held companies in our industry and market region. In setting the compensation of the executive officers other than the Chief Executive Officer, the Committee receives and accords significant weight to the input of the Chief Executive Officer.

The Committee has recognized the success of the Company's executives in accomplishing the Company's various strategic objectives, and has taken into account management's commitment to the long-term success of the Company. The Company has continued to expand its product and service offerings and has also continued its expansion beyond its traditional geographic base. The Company has also continued to focus its efforts on increasing earnings and on providing superior customer service while controlling operating costs. These actions will in turn assist the Company in meeting the challenge of achieving growth in an increasingly competitive telecommunications industry. Based upon its evaluation of these and other relevant factors, the Committee is satisfied that the executives have contributed positively to the Company's long-term financial performance.

The annual base salary of the Chief Executive Officer is determined by the Committee in recognition of his leadership role in formulating and executing strategies for responding to the challenges of our industry, and the Committee's assessment of his past performance and its expectation for his future contributions in leading the Company. The 2000 base salary was not set in response to attainment of any specific goals by the Company, although the Committee took into consideration his individual contributions to the Company's performance, reflected by approximately 41% growth in revenues, 53% growth in earnings, and his efforts to successfully negotiate the sale of two major wireless assets.

The annual incentive plan stresses improvement in both financial performance, as measured by increases in net income, and service provided to the Company's customers, as measured by trouble reports from customers. Specific target goals are set each year. In 2000, targets were set for increases in revenues from the Company's PCS services; increases in earnings from our non-wireless businesses; reductions in troubles reported by customers; and, a subjective valuation of overall productivity, timely and cost effective completion of projects, and improvement in working relationships between different functional areas of the organization. Performance of these four factors could range from 0 to 200%, and were weighted by 20%, 25%, 30%, and 25% respectively. As a result of its increase in earnings and revenues and a significant improvement in service, the Company reached over 164 percent of its combined goals. Overall performance greatly exceeded the Company's goals and exceeded the goals by a larger margin than the previous year's plan; therefore, incentive payments made to the Company's president and other executive officers were larger than payments made in the previous year.

The long-term incentive plan involves most employees of the Company, and incentive stock options are currently being granted on a formula related to base salary. Rewards under this plan for the executive officers, as well as all participating employees, are dependent upon increases in the market price of the Company's stock.

Submitted by the Company's Personnel Committee:
Noel M. Borden, Chairman
Harold Morrison, Jr.
James E. Zerkel II

## FIVE-YEAR STOCKHOLDER RETURN COMPARISON

The following graph compares the performance of the Company's stock to the NASDAQ Market Index and the S&P Telephone Index. The S&P Telephone Index consists of Alltel Corporation; BellSouth Corporation; CenturyTel, Inc; Qwest Communications International Inc.; SBC Communications Inc.; and, Verizon Communications. The graph assumes that the value of the investment in the Company's stock and each of the indices was \$100 at December 31, 1995 and that all dividends were reinvested. As of October 23, 2000, the Company's stock became listed on the NASDAQ National Market, and continued to trade under the symbol "SHET."

	1995	1996	1997	1998	1999	2000
Shenandoah Telecommunications Company	100	112	99	102	184	178
NASDAQ Stock Market	100	123	151	213	395	238
S&P Telephone Index	100	101	141	207	219	196

Comparison of Five-Year Cumulative Total Return among Shenandoah Telecommunications Company, NASDAQ Market Index, and S&P Telephone Index [OBJECT OMITTED]

## SECTION 16(a) - BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Ownership of and transactions in Company stock by executive officers and directors are required to be reported to the Securities and Exchange Commission pursuant to Section 16(a) of the Securities and Exchange Act. On February 12, 2001 David K. MacDonald, an executive officer, filed a Form 5 for the year ended December 31, 2000 to correct an inadvertent failure to report the indirect ownership of an additional 20 shares on his Form 3 of September 1, 1998. Based solely upon a review of copies of reports of beneficial ownership provided to the Company by officers and directors, the Company believes that all reports required pursuant to Section 16(a) with respect to the year 2000 were timely filed.

## INDEPENDENT PUBLIC ACCOUNTANTS

The Board of Directors, on the recommendation of the Audit Committee, has decided to terminate McGladrey and Pullen, LLP's appointment as its auditor and has appointed the firm of KPMG LLP as auditors to make an examination of the accounts of the Company for the 2001 fiscal year. McGladrey and Pullen, LLP has made the annual audits of the Company from 1994 until the year ended December 31, 2000. In connection with its reports on the financial statements of the Company for each of the years in which it performed an audit, there were no disagreements with McGladrey and Pullen, LLP on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreements if not resolved to their satisfaction would have caused them to make reference in connection with their opinion to the subject matter of the disagreement. In addition, these audit reports did not contain an adverse opinion or a disclaimer of opinion, nor were they qualified or modified as to uncertainty, audit scope or accounting principles. It is not expected that representatives of either firm will be present at the annual meeting.

#### Audit Fees

The aggregate fees billed for Audit of the Company's annual financial statements for 2000 and the reviews of the financial statements included in the Company's forms 10-0 for 2000 was \$79,536.

Financial Information Systems Design and Implementation Fees
The Company did not engage the principal accountant for any services of this nature.

## All Other Fees

The aggregate of all other fees billed by the principal accountant was \$42,226, the majority of which was for audit of the Company's benefit plans and assistance in preparing tax returns. The Audit Committee considers the nature of this work to be compatible with maintaining the principal accountant's independence.

## PROPOSALS OF SHAREHOLDERS

Proposals of shareholders to be included in management's proxy statement and form of proxy relating to next year's annual meeting must be received at the Company's principal executive offices no later than November 30, 2001. In addition, in order for any matter to be properly brought before the 2002 annual meeting, the stockholder must notify the Company in writing no later than December 17, 2001.

## OTHER MATTERS

Management does not intend to bring before the meeting any matters other than those specifically described above and knows of no matters other than the foregoing to come before the meeting. If any other matters properly come before the meeting, it is the intention of the persons named in the accompanying form of proxy to vote such proxy in accordance with their judgment on such matters, including any matters dealing with the conduct of the meeting.

## FORM 10-K

The Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission is available to shareholders, without charge, upon request to Mr. Laurence F. Paxton, Vice President-Finance, Shenandoah Telecommunications Company, P. O. Box 459, Edinburg, VA 22824; or, can be retrieved from the Securities and Exchange Commission website at www.sec.gov.

## APPENDIX A

#### SHENANDOAH TELECOMMUNICATIONS COMPANY AUDIT COMMITTEE CHARTER

Organization - There shall be a committee of the board of directors to be known as the audit committee. The audit committee shall be composed of three or more directors who are independent of the management of the corporation and are free of any relationship that, in the opinion of the board of directors, would interfere with their exercise of independent judgment as a committee member.

Statement of Policy - The audit committee shall provide assistance to the corporate directors in fulfilling their responsibility to the shareholders, potential shareholders, and investment community relating to corporate accounting, reporting practices of the corporation, and the quality and integrity of the financial reports of the corporation. In so doing, it is the responsibility of the audit committee to maintain free and open means of communication between the directors, the independent auditors, and the financial management of the corporation.

Responsibilities - In carrying out its responsibilities, the audit committee believes its policies and procedures should remain flexible, in order to best react to changing conditions and to ensure to the directors and shareholders that the corporate accounting and reporting practices of the corporation are in accordance with all requirements and are of the highest quality.

In carrying out these responsibilities, the audit committee will:

- o Reassess the adequacy of this written charter on an annual basis.
- o Review and recommend to the directors the independent auditors to be selected to audit the financial statements of the corporation and its divisions and subsidiaries. The independent auditors will be ultimately accountable to the directors.
- Meet with the independent auditors and financial management of the corporation to review the scope of the proposed audit for the current year and the audit procedures to be utilized, and at the conclusion thereof review such audit, including any comments or recommendations of the independent auditors.
- o Review with independent auditors and financial and accounting personnel, the adequacy and effectiveness of the accounting and financial controls of the corporation, and elicit any recommendations for the improvement of such internal control procedures or particular areas where new or more detailed controls or procedures are desirable. Particular emphasis should be given to the adequacy of such internal controls to expose any payments, transactions, or procedures that might be deemed illegal or otherwise improper.
- O Ensure that at least one member of the Audit Committee possesses the necessary financial sophistication for financial oversight responsibilities, as evidenced by past employment experience in finance or accounting, or other comparable experience or background.
- o Receive from the independent auditors a formal written statement delineating all relationships between the auditors and the company.
- Review the financial statements contained in the annual report to shareholders with management and the independent auditors to determine that the independent auditors are satisfied with the disclosure and content of the financial statements to be presented to the shareholders. Any changes in accounting principles should be reviewed.
- Provide sufficient opportunity for the independent auditors to meet with the members of the audit committee without members of management present. Among the items to be discussed in these meetings are the independent auditors' evaluation of the corporation's financial, accounting, and auditing personnel, and the cooperation that the independent auditors received during the course of the audit.
- Review human resources and succession planning within the accounting and financial departments of the company.
- O Submit the minutes of all meetings of the audit committee to, or discuss the matters discussed at each meeting with, the board of directors.
- o Investigate any matter brought to its attention within the scope of its duties, with the power to retain outside counsel for this purpose if, in its judgment, that is appropriate.
- o  $\,$  Review related party transactions for potential  $\,$  conflict  $\,$  of  $\,$  interest situations.

#### EXHIBIT 21. LIST OF SUBSIDIARIES

## SHENANDOAH TELECOMMUNICAITONS COMPANY AND SUBSIDIARIES

## SUBSIDIARIES OF THE REGISTRANT

The following are all subsidiaries of Shenandoah Telecommunications Company, and are incorporated in the State of Virginia.

- Shenandoah Telephone Company Shenandoah Cable Television Company ShenTel Service Company
- Shenandoah Long Distance Company
- Shenandoah Valley Leasing Company Shenandoah Mobile Company
- Shenandoah Network Company
- Shenandoah Personal Communications Company
- Shentel Communications Company

## EXHIBIT 23. CONSENT OF INDEPENDENT AUDITORS

As independent auditors, we hereby consent to the incorporation of our report, dated January 26, 2001, except for Note 13, as to which the date is March 23, 2001, incorporated by reference in this annual report of Shenandoah Telecommunications Company on Form 10-K, into the Company's previously filed Form S-8 Registration Statement, File No. 333-21733 and Form S3-D Registration Statement No. 333-74297.

/s/ McGladney & Pullen, LLP

Richmond, Virginia March 30, 2001