

March 3, 2020

Dear Shareholder:

Your Company had another year of outstanding growth and accomplishment in 2019 as we achieved new records in financial performance and customer growth. We continued to invest for future growth, completing major upgrades in our broadband and wireless networks, and further executed on our strategic plan with the launch of two new broadband initiatives.

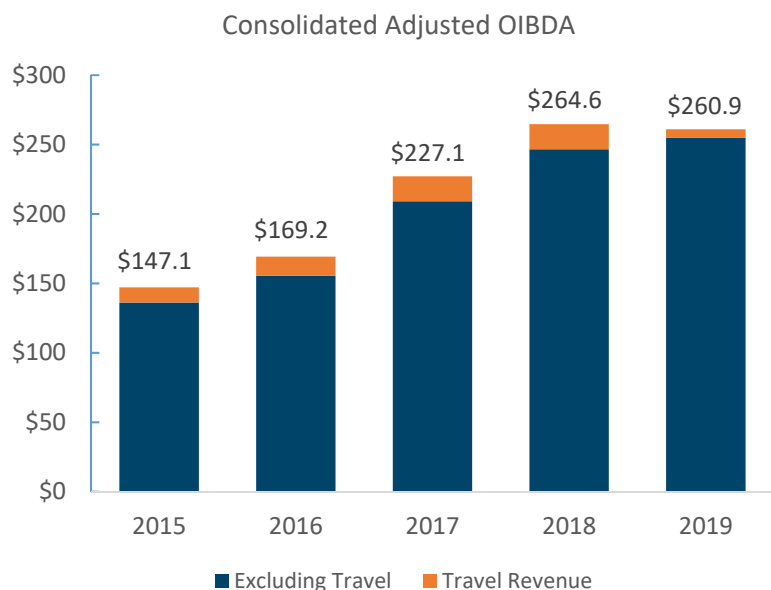
We delivered excellent financial results in 2019. Net income increased 17.9% to \$54.9 million, representing earnings per share of \$1.10 compared to \$0.93 per diluted share in the prior year. Operating income increased 4.1% in 2019 to \$97.0 million, as a result of revenues increasing \$3.1 million to \$633.9 million and operating expenses decreasing \$748 thousand to \$536.9 million. Our operating income would have been approximately \$12 million higher if not for an unexpected dispute with Sprint over travel revenue, which is a fee that we earn for providing service to Sprint customers who pass through our network area. We have triggered the dispute resolution provisions regarding this matter, and expect it to be resolved through arbitration in the second quarter of 2020.

Adjusted Operating Income Before Depreciation and Amortization (Adjusted OIBDA) on a consolidated basis was \$260.9 million in 2019 compared to \$264.6 million in 2018. Growth of \$3.9 million in broadband, \$3.6 million in the core wireless business, and \$600 thousand in the tower segment largely offset the \$12 million decrease that resulted from the travel revenue dispute discussed above. Adjusted OIBDA is a non-GAAP financial measure that provides an indication of our operating performance.

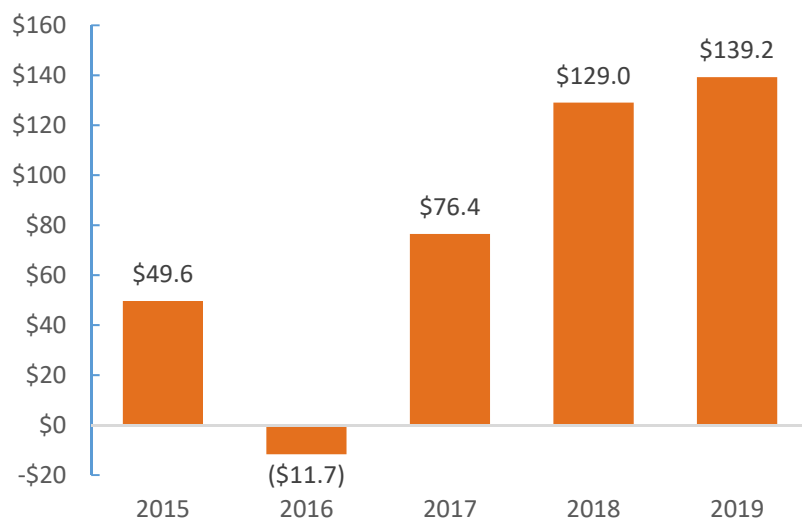
Free cash flow, which is net cash provided by operations less capital expenditures, provides another indication of financial performance in capital intensive industries such as ours, where large capital expenditures are required every year in order to be able to continue meeting our growing customer expectations and generate new sources of revenues and profits. Our normalized free cash flow (free cash flow before capital investments in new business initiatives) reached an all-time high of \$139.2 million in 2019. Normalized free cash flow is a non-GAAP measure that provides an indication of our liquidity.

A history of Adjusted OIBDA and normalized free cash flow can be seen in the nearby charts.

Our solid financial performance was driven by strong operating results across our segments. During the year, our wireless postpaid gross and net additions were 235,953 and 49,018, respectively, reflecting a 24% increase in gross additions and a 142% increase in net additions when compared to the prior year. This growth was driven in part by investments in our network and our sales function in the south and west regions of our wireless footprint, including the Parkersburg, West Virginia expansion area, and was achieved in spite of some of



Normalized Free Cash Flow



the headwinds we faced from Sprint’s deteriorating operations while it waited for approval of its merger with T-Mobile.

Upgrades to DOCSIS 3.1 capabilities in our broadband networks were completed in 2019, enabling us to offer download speeds of up to 1 gigabit per second to subscribers across 99% of our cable network’s footprint. The network upgrades, combined with our new rate card and ongoing improvements in customer service and operations, have significantly increased customer satisfaction and retention, resulting in the increase of broadband data penetration to 40% from 37% one year earlier.

Customers continue to choose higher data speed offerings. In 2018, more than half

of our broadband data subscribers were on rate plans of 10 megabits per second or less. As we begin 2020, two-thirds of our subscribers are on plans of 25 megabits per second or higher, and the average subscribed download speed is 63 megabits per second.

In addition to reinvesting in our existing markets, in February 2019 we acquired Kentucky-based Big Sandy Broadband (“Big Sandy”), which was the leading provider of cable television, telephone and high speed internet services in Eastern Kentucky, having served Johnson and Floyd counties for 56 years. This acquisition added 4,800 Revenue Generating Units (RGUs), including 2,200 broadband RGUs, and expanded our incumbent cable footprint into the state of Kentucky.

An important part of our strategic plan is to supplement growth in our existing services and markets with investments in new initiatives, setting the stage for accelerated growth in future years. 2019 was a pivotal year in developing and launching a new Fiber to the Home service, which we branded Glo Fiber. We are very pleased that we were able to begin offering service in our first market in Harrisonburg, Virginia, approximately one year after our Board approved this initiative. Our Glo Fiber team did a great job translating our vision into a revenue-generating reality within a relatively short time frame.

Glo Fiber offers a compelling suite of services with residential internet speeds of up to two gigabits per second paired with a whole-home Wi-Fi offering. We also offer four tiers of video service delivered via our Glo-branded streaming app, and a residential voice offering via Voice over IP technology. Construction is well underway in our first four markets, which include Harrisonburg, Staunton, Front Royal and Winchester, Virginia. We will also begin construction this year in Lynchburg and Salem, Virginia, and last month we received franchise approval in Roanoke, Virginia. Together, these first seven markets comprise just over 75,000 residential and commercial locations reachable by our planned fiber network.

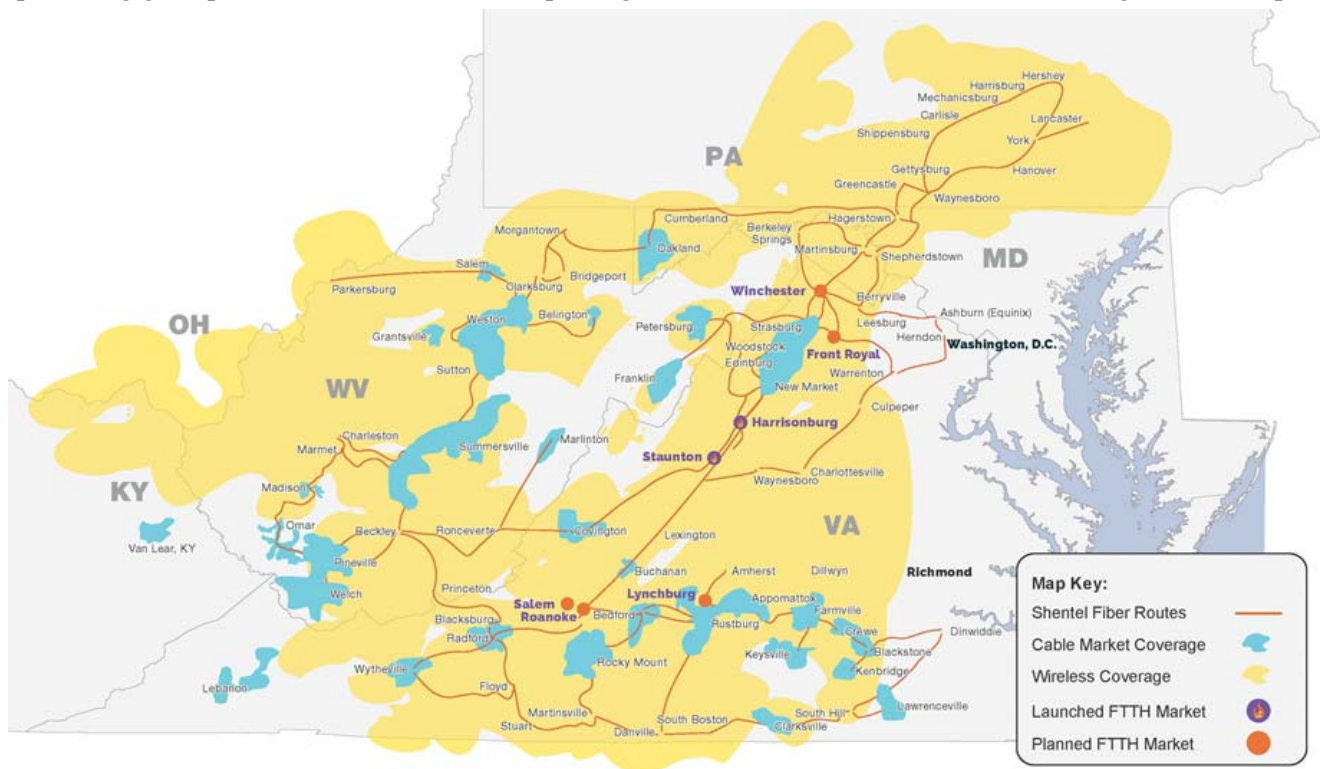
Our second 2019 initiative was launching a new fixed wireless broadband offering, targeting roughly 300,000 rural households across portions of Virginia, West Virginia and southeastern Ohio. During the year, we completed the first phase of this initiative, acquiring licensed spectrum in the 2.5 GHz band, which will allow us to provide wireless broadband service with download speeds of up to 100 megabits per second to pockets of our existing markets that are under-served or lack any high speed broadband service. We are currently in the process of developing the service for an expected launch in the second half of 2020.

Both of these initiatives will initially be dilutive to broadband segment Adjusted OIBDA in 2020, as we incur startup costs and begin to add customers and generate revenue. These costs are to be expected, and we have a long history of turning our investments in new services and businesses into contributing sources of positive earnings and increased shareholder value.

As a result of our continued strong financial performance, the Board of Directors increased the annual cash dividend to \$0.29 per share, an increase of \$0.02 per share or 7.4 percent over the 2018 dividend. This dividend represents the 59th year of continuous dividend payments since the Company paid its first dividend in 1960, and was the seventh consecutive year the dividend was increased. The Board also authorized a share repurchase program, under which the Company may purchase up to an aggregate of \$80 million of its outstanding common stock. This program became effective November 4, 2019 and is expected to be executed over a twelve month period. The share repurchase program may be suspended, discontinued or terminated at any time at the Company's discretion. During 2019, we repurchased approximately 200,000 shares for an aggregate of \$7.2 million.

Our track record of paying and increasing our dividend, along with the adoption of the share repurchase program, demonstrates our confidence in the strong cash flow generation of our businesses. In addition to returning \$21.1 million of value to shareholders through our increasing dividend and the share repurchase program, the cash generated by our growing business was used to reduce debt and reinvest in our business. We reduced debt by \$53.2 million during 2019, qualifying us for the lowest borrowing rate in our term loan agreement. We were also able to make broadband investments of \$35.5 million in new services and \$10.0 million in acquisitions. These investments in our networks improved wireless coverage and capacity, and supported increased broadband speeds for our customers.

Our accomplishments in 2019 continue our Company's long history of growth and success. As of the end of the year, we were the nation's sixth largest wireless carrier serving 1.1 million customers with a network covering a market population of 6.3 million. We are a regional broadband provider capable of providing download speeds of up to one gigabit per second across a network passing 208,000 homes, and we have franchise agreements in place



to pass an additional 75,000 homes and businesses with Glo Fiber. All these services are supported and enhanced by our 6,000 route-mile regional fiber network, which also generates revenues from enterprise and wholesale customers from fiber optic leases, Ethernet and wavelength services.

As reported in last year's letter, we expected it would be many months before we knew the impact the proposed merger of Sprint and T-Mobile would have on our wireless business. In hindsight, we were optimistic about the timeframe. The proposed merger was announced in early 2018, and the companies commenced work on obtaining many required approvals. Just last month, the U.S. judge overseeing a lawsuit opposing the merger brought by many state attorneys general ruled in favor of the companies allowing the merger to proceed. While there are still a few additional steps for the companies to complete, this ruling appears to clear the path for the merger to close. As we have publically disclosed, our Sprint affiliate agreement provides multiple options that start when the merger closes. We have only had very preliminary conversations with T-Mobile regarding our wireless future, but now expect those conversations to become more frequent and substantive. We will, of course, continue to work towards obtaining an outcome that is in the best interests of our shareholders.

Despite the current lack of clarity around the future of our wireless business, our employees have continued to work with dedication and pride in delivering quality services to our customers. Our success would not be possible without the combined efforts of all of our current 1,130 employees. In addition to the diverse set of skills and capabilities required to deliver quality telecommunication services, our employee base has a wide range of tenure with our organization. Some have spent most of their working career at Shentel, some have been here a shorter period of time, and many are more recent additions to our team. Whether they are long-term employees like Bill Sibert and Danny Burner, who retired in 2019 with over 43 and 47 years of service respectively, or more recent hires, all of our employees play an important role in our success while also being contributing members of their communities.

During 2019 we added new members to our senior management team. Earlier in the year, Elaine Cheng joined our organization as our Vice President and Chief Information Officer, responsible for the leadership of Shentel's information technology function, and Chase Stobbe joined as Vice President and Chief Accounting Officer, having primary responsibility and oversight of the accounting function. Mid-year saw the addition of Jim Volk as our Senior Vice President and Chief Financial Officer, responsible for the leadership of all finance and accounting matters for the Shentel organization, and Heather Banks as Vice President and Chief Human Resources Officer, with primary responsibility and oversight of all human resources matters. All these individuals bring a wealth of experience and expertise to our organization, and further enhance the depth of our management team.

Despite the current uncertainties regarding the future of our Sprint affiliate relationship, we remain focused on growing our wireless business and providing an exceptional experience for our wireless customers. At the same time, we are continuing to drive improvements in our other businesses, enhancing our customer service and operational capabilities, and upgrading the capacity and quality of our networks. Our 2019 operating and financial results reflect the positive momentum of our organization, and I remain confident in the ability of our employees, management, and Board of Directors to successfully meet the challenges we face. We are well positioned for continued success and will continue to pursue our mission of providing quality services to our communities while earning a fair return on our shareholders' investment. I appreciate the support of our shareholders as we continue working towards these goals.

For the Board of Directors,

Christopher E. French
Chairman and President